



Central (CERT) Certification Program

It is the CERT Program mission to maximize opportunities for local small businesses through exceptional services, innovative practices, strategic partnerships, and ensuring social and economic justice to our local small businesses.



Small Business Size Standard Evaluation

A Comparison of
Three Standards
as they Relate to
CERT Businesses

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Introduction

The Central CERT Certification (“CERT”) Program small business status has historically been determined by applying size standards promulgated by the State of Minnesota Department of Administration (“Department of Administration”). For years, this has served as the applicable size standard. In January 2014, CERT Program staff noticed that businesses applying for CERT certification were graduating at much higher rates than in previous years, due to changes in the applicable size standard. This prompted the CERT Program to suspend the applicable size standard at the size standards promulgated in 2012 by the Department of Administration. Since the CERT Program is not bound to the size standards of any particular entity, but rather guided by its goal to be representative of and support our local small businesses, it has the ability to decouple from a standard that may not support this goal. The purpose of the suspension was to provide the CERT Program time to evaluate 1) why there were such drastic size standard changes; 2) how the size standards are determined by the Department of Administration; (3) any potential impact these changes could have on the CERT Program; and 4) whether the CERT Program should continue with the Department of Administration’s promulgated standards or adopt a new size standard. The report provides a summary of the research, findings, and determination of the best applicable size standard for the CERT Program.

Definitions

Average Gross Receipts- Average Gross Receipts are the total amounts the organization received from all sources during its annual accounting period, without subtracting any costs or expenses. To determine whether a business is small, for the CERT Program, 3 years of gross receipts are averaged and that number is compared with the applicable size standard.

Graduation-The term used to denote a business for which revenues have exceeded the applicable size standard for that business’s industry.

NAICS Code-The North American Industry Classification System is a system of codes used to identify types of businesses and the size standards that should be applied to those types of businesses in order to make a determination about their size in relation to other businesses in the industry.

First Quartile-Means that 25% of the the average gross receipts for all businesses reporting a particular NAICS code evaluated are at or below the first quartile value noted. The first quartile represents the smallest pool of businesses reporting a particular NAICS code.

Median Quartile-Means that 50% of the the average gross receipts for all businesses reporting a particular NAICS code evaluated are at or below the median quartile value noted. The median quartile represents the middle pool, or average of businesses reporting a particular NAICS code.

Third Quartile-Means that 75% of the the average gross receipts for all businesses reporting a particular NAICS code evaluated are at or below the third quartile value noted. The third quartile represents the largest pool of businesses reporting a particular NAICS code.

Background

Department of Administration Standard: How it is Determined

Minnesota Rule § 1230.1600, Subp. 3 provides the rationale and formula for the size standards published by the State. The statute reads:“...for the purpose of identifying businesses eligible to participate in the program... the qualifying parameter must be expressed in terms of...an upper limitation.” The “upper limitation” for a size standard is essentially the threshold for determining whether a business is small for purposes of the respective certification program. Some requirements for determining this include that 1) NAICS and/or SIC codes should be the types of industry codes used; 2) the data used should be pulled from reporting agencies such as Robert Morris and Associates (now Risk Management Association) or Dun and Bradstreet; and 3) the average gross receipts from a grouping of businesses large enough to constitute the lower quartile of a given market will determine the ‘upper limitations’ or size standards for that industry in that particular market. In short, businesses in the lower quartile represent the smaller businesses within that respective NAICS code. The average gross receipts of those businesses create the threshold for that NAICS code’s size standard.

Rationale for the Changes¹

In November of 2013, the Department of Administration implemented changes to its size standards. Originally, it was using data pulled from a reporting agencies such as Robert Morris and Associates (now Risk Management Association)(“RMA) or Dun and Bradstreet (“D&B”)². However, in 2013, the Materials Management Division (“MMD”) staff was informed that the reporting agency being used, at that time, was no longer a viable option under the statute. The decision was made to pull data from a different reporting agency. This change in reporting agency, in many cases, resulted in a considerable drop in the “upper limitation” for what is considered a small business.

In January of 2014, CERT Program certifying specialists noticed that a greater number of firms were graduating out of the program at a much higher rate than ever before. The CERT Program adopted a resolution to resist the move to the updated MMD standards (Current MMD) until it could determine the size standard that best represents the local small businesses in the CERT Program’s 15 county marketplace. In determining this, the CERT Program assessed the process by which RMA and D&B determined what a small business is for the CERT Program marketplace. In addition, the Small Business Administration (“SBA”) size standard process was reviewed to determine whether this could be a viable standard to adopt for the CERT Program.

² The specific reporting agency remains unknown due to staff changes at the Department of Administration.

Credit Reporting Agencies at a Glance

In an effort to learn more about the reporting agencies referenced in the Department of Administration's statutory authority, this section explores the type of mechanisms through which market data would have been collected. Below is a brief insight into the practices of RMA and D&B.

Risk Management Association (formerly Robert Morris and Associates)

RMA is a national risk analysis and prevention consulting agency. One of the products offered by RMA is their annual statements study, a compilation of over 256,000 financial statements shared with RMA by hundreds of different financial institutions nationwide. RMA does have a Minnesota Chapter, located in St. Paul. There are 15 Minnesota based financial institutions from which annual statement data would have been pulled to determine small business sizes for any given local market. These partner institutions include:

AgriBank FCB
AgStar Financial Services
American Bank of Saint Paul
Anchor Bank
Beacon Bank
Citizens Independent Bank
Community Bank Corporation
Fidelity Bank
First Minnetonka City Bank
KleinBank
North Star Bank
Roundbank
Stearns Bank N.A.
TCF National Bank
US Bank N.A.

RMA's annual statement studies come in three formats: (1) "the books" which include a print copy of both the financial benchmark ratio and the industry default probabilities and cash flow measures; (2) the eStatement Studies which is a web based dataset; and (3) the individual NAICS code downloads. In thinking about which would work best for determining size standards for a regional market, the eStatement Studies seems most fitting as it is the only format with a regional breakdown. However, the regional breakdowns are only five in number and the CERT Program marketplace is grouped in with the entire Midwest. There is no indication on the website that further, more local breakdowns are available.

Benefits/Detriments Summary: Important factors to consider here are: (1) that RMA warns against the efficacy of its data due to a lack of oversight and filtering in the data received—partners can submit any data they wish and it does not have to be random; (2) 778 NAICS codes are included in these statement studies, while there are thousands of NAICS codes represented in the total code set; and (3) The RMA annual statement studies primarily deal with

“manufacturing, whole sale, retail, and selected service industries,” so, the construction sector is not well represented.

Dun & Bradstreet

D&B, like RMA, is a credit reporting agency. Unlike RMA, its services are more diverse, its geographic scope is broader, and its database is much larger. D&B partners with over 200 million institutions around the world to gather its financial information and then packages the data into neatly tailored databases, each gear toward a specific function. D&B is the primary data source of the United States federal government. As a result, there are packages that are specific to government entities like the SBA. Some examples of the types of packages that D&B offers are: data sharing, economic development, accountability & transparency, and tax & revenue. D&B does offer regional data, however the regional institutions which provide that data are not as easily accessible as they are with RMA. D&B does, however, offer data packages that analyze things such as (1) business activity in local markets, the “Economic Development” package and (2) supplier diversity, the “Big Data” package.

Benefits/Detriment Summary: (1) D&B is the primary reporting agency used by the SBA and as such, focuses on a larger number of NAICS codes than RMA; (2) D&B offers data packages focused on economic development and supplier diversity; and (3) D&B could pull data from a specific metro, such as the CERT Program 15 county metro, rather than limiting itself to a regional approach.

Small Business Administration’s Size Standard: A Prospect for the Future³

Like those associated with the Department of Administration standard above, the Federal size standard published by the SBA is also dictated by specific economic formulae and legislative rationale. In terms of the latter, The Small Business Act of 2013 functions as the preliminary guideline. The statute provides the SBA with authority to 1) create an industry specific set of size standards and; 2) encourage competition and “ensure that a fair proportion of total Federal purchases, contracts, and property sales be placed with small business enterprises.” However, unlike the MMD standard, administrators at the Federal level have the option of utilizing a firm’s number of employees, its average gross receipts, or a combination of both as its primary criteria. The rationale behind this flexibility is to allow for industry standards which “best represent the magnitude of operations of a business.” The employee based standard is concentrated mostly to the manufacturing sector.

Benefit/Detriment Summary: (1) that the SBA size standards are established at a national level; (2) data is pulled directly from a special tabulation of the 2002 Economic Census administered by the U.S. Census Bureau; and (3) the methodology in determining the size standard is transparent and clearly defined.⁴

³ *SBA Size Standards Methodology*, Size Standards Division Office of Government Contracting & Business Development. April 2009.

⁴ There are three different “anchor size standards”: \$7.0 million for the services, retail trade, construction, and other industries with receipts based size standards, 500 employees for the manufacturing, mining and other industries with employee based size standards. “Anchor size standards” are essentially the benchmarks for SBA analysts in determining size standards. After establishing anchor standards for aggregate sectors (i.e. Sector 23-Construction), analysts can look at individual codes (i.e. 236115- Residential Building Construction,) and determine whether or not

Research Process Overview

Generating and Evaluating the Data

Seeing as the reports listed above generate raw data not reflective of the information necessary to understand the overall make-up of the businesses in the CERT database, there was a considerable amount of manipulation and extra calculations involved.

1. **Certified Firms by Industry/Commodity/Service Code-** The first step was to remove any text in the list and then remove codes that were not considered either a primary or secondary code for at least one business. This was done to understand the make-up of the businesses in the database in terms of their specific industries.
2. **Gross Receipts History-** The first step here was to identify for each business which three year period within the last six years of gross receipts constitutes their most recent average gross receipts. Every business entered into the CERT program in a different year making this especially difficult. Once identified, three years of gross receipts were averaged.

Beyond these reports a number of calculations were necessary. For each code, the quartile ranges for average gross receipts for all of the business reporting that code were determined. This was done with a simple quartile formula. Also, the proximity measurements (how many businesses for each code are within a certain range of graduating) were found through a significantly rigorous mathematical process.

After manipulating the two reports to reflect only the data sought and in a way that was translatable to tables and charts, the data was exported and merged into over 300 sheets, one for each code. Each sheet was reviewed and synthesized.

CERT Database Overview & Analysis

The CERT database is comprised of 1232 business. There are a total of 252 unique codes reported in 23 industry Sectors. The following sections evaluate each of the 23 industry Sectors by reviewing all 252 unique codes reported by CERT businesses. The report evaluates all primary and secondary codes listed by CERT businesses. The rationale for this choice stems from the fact that certification specialists use the primary codes to determine which size standard applies to a business. Secondary codes were evaluated because the CERT database system requires this data at time of application and the CERT Program desired further intelligence into the makeup of the CERT businesses. The data supports a finding that 6.3 % (or 99 CERT certified businesses) would graduate upon a move to the Current MMD standard. The following sections detail the impact to each Sector (1) if the 2012 MMD standard remains in effect; (2) if the Current MMD standard is adopted; and (3) if the SBA standard is adopted.

the processes behind the execution or production of those services or goods display ‘differing industry characteristics’ based on primary and secondary factors. Primary factors include: 1) Average firm size 2) Degree of competition within an industry 3) Start-up costs and entry barriers 4) Distribution of firms by size and 5) Small business share in Federal contracts. Secondary factors include: 1) Technological change, 2) Competition among industries 3) Industry growth trends, and 4) The impacts on SBA programs. To the extent that they do, the size standard for that individual code will be lower or higher than the anchor.

FINDINGS

Sector 11- Agriculture, Forestry, Fishing, & Hunting

Sector 11 accounts for .07% of the CERT database. In the CERT Database, Sector 11 consists of 2 NAICS codes reported. Codes within this sector are reported a total of 2 times. No businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 111419: Other Food Crops Grown Under Cover

There is no published standard for this NAICS code in any of the Code sets.

There is 1 business which reported this Code in the CERT system.

NAICS Code 113210: Forest Nurseries and Gathering of Forest Products

There is no published standard for this NAICS code in 2012 MMD and Current MMD. The SBA standard for this Code is \$11 M.

There is 1 business which reported this code in the CERT system.

Sector 21- Mining, Quarrying, & Oil Extraction

Sector 21 accounts for .06% of the CERT database. 1 NAICS Code was reported for Sector 11 by 1 business. No businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 212325: Clay, Ceramic, and Refractory Mineral Mining

No published standard exists for this NAICS code in any of the Code Sets. This code was listed as a secondary code. Secondary codes are required to be reported by the application portal, however, only the primary code is used to determine an eligible business' size for purposes of certification. Secondary codes help to further evaluate how CERT businesses describe their respective business activity in our marketplace.

There is 1 business which reported this code in the CERT system.

Sector 23- Construction

In the CERT Database, Sector 23 consists of 28 NAICS codes reported. Codes within this Sector are reported a total of 709 times. Sector 23 accounts for 43% of the CERT database. Of the businesses reported in this section, 75, or 10.5% would graduate if the Current MMD standard were adopted. 17 businesses or 2.3% could graduate if the 2012 MMD standard remained in effect. 11 or 1.5 % would graduate if the SBA standard were adopted.

NAICS Code 236115: New Single-Family Housing Construction

In the CERT database, 43 businesses (6.1% of Sector 23) list 236115 as a primary code and no businesses list it as a secondary code.

The first quartile is defined as \$40,732.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$434,796, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$899,642.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$38.6 M)

All businesses listing 236115 are eligible under this code set.

Other than those graduating, no businesses are within \$1, \$3, or \$5 M of graduation.

Current MMD Standard Data (\$3.9 M)

There is a \$34.7 M difference between the Current MMD and 2012 MMD standards.

5 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, and 5 businesses are within \$3 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$2.1 M difference between the SBA standard and the 2012 MMD standard.

No businesses using this code would graduate upon a move to the SBA standard.

Other than those graduating, no businesses are within \$1, \$3, or \$5 M of graduation.

NAICS Code 236116: New Multifamily Housing Construction

In the CERT database, 2 businesses list 236116 as a primary code and 10 businesses list it as a secondary code making a total of 12 businesses (1.7% of Sector 23).

The first quartile is defined as \$33,208.67, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,399,905.79, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,340,446.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$57.8 M)

All businesses that reported 236115 as a code are eligible under this code set.

Other than those graduating, 1 business is within \$5 M, 1 business is within \$10 M, and 1 business is within \$15 M of graduation.

Current MMD Standard Data (\$10.3 M)

There is a \$47.5 M difference between the Current MMD and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, \$10 M, or \$15 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$21.3 M difference between the SBA standard and the 2012 MMD standard.

1 business using this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$5 M of graduation.

NAICS Code 236118: Residential Remodelers

In the CERT database, 38 businesses list 236118 as a primary code and 12 businesses list it as a secondary code making a total of 50 businesses (7.1% of Sector 23).

The first quartile is defined as \$107,813.13, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$381,137.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$954,163.50, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$12.9 M)

All businesses listing 236118 as a code are eligible under this code set.

Other than those graduating, 2 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.5 M)

There is a \$6.4 M difference between the Current MMD and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 6 businesses are within \$5 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$23.6 M difference between the SBA standard and the 2012 MMD standard. No businesses using this code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$5 M, \$10 M, or \$15 M of graduation.

NAICS Code 236210: Industrial Building Construction

In the CERT database, 10 businesses list 236210 as a primary code and 1 business lists it as a secondary code making a total of 11 businesses (1.5% of Sector 23).

The first quartile is defined as \$2,197,267.83, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$7,079,792.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$10,591,593.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$52.8 M)

All businesses listing 236210 as a code are eligible under this code set. Other than those graduating, no businesses are within \$5 M, \$10 M, or \$15 M of graduation.

Current MMD Standard Data (\$12.3 M)

There is a \$40.5 M difference between the Current MMD and 2012 MMD standards. 3 businesses listing this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 2 businesses are within \$5 M of graduation.

SBA Standard Data (\$16.3 M)

There is a \$36.8 M difference between the SBA standard and the 2012 MMD standard. No businesses using this code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 236220: Commercial & Institutional Building Construction

In the CERT database, 33 businesses list 236220 as a primary code and 20 businesses list it as a secondary code making a total of 53 businesses (7.5% of Sector 23).

The first quartile is defined as \$150,633.00, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,331,285.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,628,504.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$73.3 M)

All businesses listing 236220 as a code are eligible under this code set.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and no businesses are within \$15 M of graduation.

Current MMD Standard Data (\$14.5 M)

There is a \$58.8 M difference between the Current MMD and 2012 MMD standards.

6 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$5 M of graduation and 5 businesses are within \$1 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$36.8 M difference between the SBA standard and the 2012 MMD standard.

3 businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, 2 businesses are within \$10 M, and 2 businesses are within \$15 M of graduation.

NAICS Code 237110: Water and Sewer Line and Related

In the CERT database, 16 businesses list 237110 as a primary code and 2 businesses list it as a secondary code making a total of 18 businesses (2.5% of Sector 23).

The first quartile is defined as \$683,840.75, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,913,901.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$7,337,215.58, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$19.1 M)

All businesses listing 237110 as a code are eligible under this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 2 businesses are with \$5 M of graduation.

Current MMD Standard Data (\$8.7 M)

There is a \$10.4 M difference between the Current MMD and 2012 MMD standards.

4 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M of graduation, and 3 businesses are within \$5 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$27.8 M difference between the SBA standard and the 2012 MMD standard.

1 business using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 237130: Power and Communication Line and Related Structures

In the CERT database, 2 businesses list 237130 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (0.2 % of Sector 23).

The first quartile is defined as \$1,729,126.92, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,900,963.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,072,800.75, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Code Set	Size Standard
2012 MMD	\$11.8 M
Current MMD	\$11.2 M
SBA	\$36.5 M

NAICS Code 237310: Highway, Street, and Bridge Construction

In the CERT database, 18 businesses list 237310 as a primary code and 3 businesses list it as a secondary code making a total of 21 businesses (3% of Sector 23).

The first quartile is defined as \$1,485,919.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,816,210, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$7,442,436.67, which means 75% of listed average gross receipts are less than this number.

Analysis

MMD 2012 Standard Data (\$38.2 M)

No businesses listing this as a code exceed the 2012 MMD standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and no businesses are with \$15 M of graduation.

Current MMD Standard Data (\$18 M)

There is a \$20.2 M difference between the Current MMD standard and the 2012 MMD standard. No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$5M, 5 businesses are within \$10 M, and 9 businesses are with \$15 M of graduation.

SBA Standard Data (\$36.5 M)

There is a \$1.7 M difference between the SBA standard and the MMD 2012 standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and no businesses are with \$15 M of graduation.

NAICS Code 237990: Other Heavy and Civil Engineering Construction

In the CERT database, 1 business lists 237990 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (0.3% of Sector 23).

The first quartile is defined as \$1,860,876.75, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,875,817.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,890,757.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

No businesses would graduate upon a move to any of the code sets examined.

Code Set	Size Standard
2012 MMD	\$19.5 M
Current MMD	\$12.4 M
SBA	\$36.5 M

NAICS Code 238110: Poured Concrete Foundation and Structure Contractors

In the CERT database, 13 businesses list 238110 as a primary code and 7 businesses list it as a secondary code making a total of 20 businesses (2.8% of Sector 23).

The first quartile is defined as \$529,664, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,715,649, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,679,885.75, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$54 M)

All businesses listing 238110 as a code are eligible under this code set.

Other than those graduating, no businesses are within \$5 M, \$10 M, or \$15 M of graduation.

Current MMD Standard Data (\$6.1 M)

There is a \$47.9 M difference between the Current MMD and 2012 MMD standards.

3 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$39 M difference between the SBA standard and the 2012 MMD standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, \$10 M, or \$15 M of graduation.

NAICS Code 238120: Structural Steel & Precast Concrete Contractors

In the CERT database, 15 businesses list 238120 as a primary code and 1 business lists it as a secondary code making a total of 16 businesses (2.3% of Sector 23).

The first quartile is defined as \$827,837.58, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,235,097.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,235,097.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$118.9 M)

All businesses listing 238120 as a code are eligible under this code set.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$7.6 M)

There is a \$111.3 M difference between the Current MMD and 2012 MMD standards.

3 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M and 2 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$103.9 M difference between the SBA standard and the 2012 MMD standard.

1 business using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 2 businesses are within \$5 M of graduation.

NAICS Code 238130: Framing Contractors

In the CERT database, 16 businesses list 238130 as a primary code and 1 business lists it as a secondary code making a total of 17 businesses (2.4% of Sector 23).

The first quartile is defined as \$54,724, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$329,333.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,194,000, which means 75% of listed average gross receipts are less than this number.

Analysis

MMD 2012 Standard Data (\$5.3 M)

2 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 4 businesses are with \$5 M of graduation.

Current MMD Standard Data (\$11.8 M)

There is a \$6.5 M difference between the Current MMD standard and the 2012 MMD standard.

1 business listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3, and 1 business is with \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.7 M difference between the SBA standard and the MMD 2012 standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 2 businesses are with \$5 M of graduation.

NAICS Code 238140: Masonry Contractors

In the CERT database, 12 businesses list 236140 as a primary code and 7 businesses list it as a secondary code making a total of 19 businesses (2.7% of Sector 23).

The first quartile is defined as \$282,795.50, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,792,287, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,305,304.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$34 M)

All businesses listing 236140 as a code are eligible under this code set.

Other than those graduating, no businesses are within \$1 M, \$3 M, or \$5 M of graduation.

Current MMD Standard Data (\$3.7 M)

There is a \$30.3 M difference between this standard and 2012 MMD standards.

6 businesses using this code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M of graduation.

SBA Standard Data (\$15 M)

There is a \$19 M difference between this standard and the 2012 MMD standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, and 5 businesses are within \$3 M of graduation.

NAICS Code 238150: Glass and Glazing Contractors

In the CERT database, 5 businesses list 236150 as a primary code and 1 business lists it as a secondary code making a total of 6 businesses (0.85% of Sector 23).

The first quartile is defined as \$1,238,412, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,516,276.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$6,377,970.08, which means 75% of listed average gross receipts are less than this number.

Analysis

MMD 2012 Standard Data (\$8.1 M)

No businesses listing 238150 as a code exceed the standard for this code set.

Other than those graduating, 2 businesses are within \$1 M, 2 businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$4.4 M)

There is a \$4.3 M difference between this standard and the MMD 2012 standard.

2 businesses listing this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M and 1 business is within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$6.9 M difference between this standard and the MMD 2012 standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238160: Roofing Contractors

In the CERT database, 15 businesses list 238160 as a primary code and 10 businesses list it as a secondary code making a total of 25 businesses (3.5% of Sector 23).

The first quartile is defined as \$209,706, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$487,361, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,986,724.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.1 M)

4 businesses listing 238160 as a code would graduate under this code set.

Other than those graduating, 1 business is within \$1 M, 7 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$5.7 M)

There is a \$1.6 M difference between the Current and 2012 MMD standards.

No businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, and 4 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$10.9 M difference between this standard and the 2012 MMD standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, \$3 M, or \$5 M of graduation.

NAICS Code 238170: Siding Contractors

In the CERT database, 1 business lists 238170 as a primary code and 4 businesses list it as a secondary code making a total of 5 businesses (0.7% of Sector 23).

The first quartile is defined as \$323,725.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,176,625.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,793,706.33, which means 75% of listed average gross receipts are less than this number.

Analysis

MMD 2012 Standard Data (N/A)

This code does not exist in this code set.

Current MMD Standard Data (\$5.6 M)

No businesses listing this code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, and 2 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238190: Other Foundation, Structure and Building Contractors

In the CERT database 8 businesses list 238190 as a primary code and 3 businesses list it as a secondary code making a total of 11 businesses (1.5% of Sector 23).

The first quartile is defined as \$800,434.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,601,441.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,378,811.50, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6 M)

1 business listing 238190 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 3 businesses are within \$3 M, and 6 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.1 M)

There is a \$3.1 M difference between the Current and 2012 MMD standards.

1 business listing this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 3 businesses are within \$3 M, and 6 businesses are within \$5 M.

SBA Standard Data (\$15 M)

There is a \$9.0 M difference between this standard and the 2012 MMD standard.

No businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M.

NAICS Code 238210: Electrical Contractors & Other Wiring Installation Contractors.

In the CERT database 59 businesses list 238210 as a primary code and 6 businesses list it as a secondary code making a total of 65 businesses (9.2% of Sector 23).

The first quartile is defined as \$367,380.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$901,551.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$ 2,606,335.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$38.9 M)

No businesses listing 238210 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$5 M, and no businesses are within \$15 M of graduation.

Current MMD Standard Data (\$7 M)

There is a \$31.9 M difference between the Current MMD and 2012 MMD standards.

9 businesses listing this as code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 7 businesses are within \$3 M, and 13 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$23.9 M difference between this standard and the 2012 MMD standard.

2 businesses using this code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 5 businesses are within \$5 M of graduation.

NAICS Code 238220: Plumbing, Heating, and Air Conditioning Contractors

In the CERT database, 41 businesses list 238220 as a primary code and 8 businesses list it as a secondary code making a total of 49 businesses (6% of Sector 23).

The first quartile is defined as \$367,380.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$901,550.70, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,606,335.33, which means 75% of listed average gross receipts are less than this number.

2012 MMD Standard Data (\$44.7 M)

No businesses listing 238220 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$10 M, and 1 business is within \$15 M.

Current MMD Standard Data (\$6.7 M)

There is a \$38 M difference between the Current and 2012 MMD standards.

3 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M and 1 business is within \$10 M of graduation.

SBA Standard Data (\$15 M)

There is an \$8.3 M difference between this standard and the 2012 MMD standard.

1 business using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M and 3 businesses are within \$10 M of graduation.

NAICS Code 238290: Other Building Equipment Contractors

In the CERT database, 11 businesses list 238290 as a primary code and no businesses list it as a secondary code making a total of 11 businesses (1.6% of Sector 23).

The first quartile is defined as \$741,865.50, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,062,686.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,986,724.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.1 M)

4 businesses listing 238160 as a code would graduate under this code set.

Other than those graduating, 1 business is within \$1 M, 7 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$5.7 M)

There is a \$1.6 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, and 4 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$10.9 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238310: Drywall and Insulation Contractors

In the CERT database, 25 businesses list 238310 as a primary code and 12 businesses list it as a secondary code making a total of 37 businesses (5.2% of Sector 23).

The first quartile is defined as \$621,852.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,262,988.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,538,000.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$24.7 M)

No businesses listing 238310 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M.

Current MMD Standard Data (\$5.4 M)

There is a \$19.3 M difference between the Current and 2012 MMD standards.

5 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 3 businesses are within \$1 M and 4 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.7 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238320: Painting and Wall Covering Contractors

In the CERT database, 20 businesses list 238320 as a primary code and 12 businesses list it as a secondary code making a total of 32 businesses (5.2% of Sector 23).

The first quartile is defined as \$61,822.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$283,982.83, which means 50% of listed average gross receipts are less than this number.

*The third quartile is defined as \$1,704,844.42, which means 75% of listed average gross receipts are less than this number***2012 MMD Standard Data (\$3.7 M)**

2 businesses listing 238320 as a code exceed the standard for this code set. Other than those graduating, 2 businesses are within \$1 M of graduation.

Current MMD Standard Data (\$3.1 M)

There is a \$0.6 M difference between the Current and 2012 MMD standards. 4 businesses listing this as a code would graduate upon a move to this standard. Other than those graduating, 2 businesses are within \$1 M of graduation.

SBA Standard Data (\$15 M)

There is an \$11.3 M difference between this standard and the 2012 MMD standard. No businesses using this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238330: Flooring Contractors

In the CERT database, 12 businesses list 238330 as a primary code and 7 businesses list as a secondary code making a total of 19 businesses (2.7% of Sector 23).

The first quartile is defined as \$173,812.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$406,299.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,865,162.17, which means 75% of listed average gross receipts are less than this number

Analysis

2012 MMD Standard Data (\$5.6 M)

2 businesses listing 238330 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 2 businesses are within \$3 M, and 7 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$5.1 M)

There is a \$0.5 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, and 4 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.4 M difference between this standard and the 2012 MMD standard.

19 businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238340: Tile and Terrazzo Contractors

In the CERT database, 1 business lists 238340 as a primary code and 3 businesses list it as a secondary code making a total of 4 businesses (0.5% of Sector 238340).

The first quartile is defined as \$570,205.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,630,699.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,653,722.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4M)

4 businesses listing 238340 as a code exceed the standard for this code set.

Other than those graduating, 2 businesses are within \$1 M, and 2 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$3.5M)

There is a \$0.5 M difference between the Current and 2012 MMD standards.

No businesses listing this as their primary or secondary code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M of graduation.

SBA Standard Data (\$15 M)

There is an \$11 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238350: Finish Carpentry Contractors

In the CERT database, 7 businesses list 238350 as a primary code and 2 businesses list it as a secondary code making a total of 9 businesses (1.2% of Sector 23).

The first quartile is defined as \$608,185.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,008,919.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,455,124.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.6 M)

1 business listing 238350 as a code exceeds the standard for this code set.
1 business is within \$1 M, and 3 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$3.6 M)

There is a \$1 M difference between the Current and 2012 MMD standards.
2 businesses listing this as a code would graduate upon a move to this standard. 1 business is within \$1 M of graduation.

SBA Standard Data (\$15 M)

There is a \$10.4 M difference between this standard and the 2012 MMD standard.
No businesses using this as a code would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238390: Other Building Contractors

In the CERT database, 15 businesses list 238390 as a primary code and 9 businesses list it as a secondary code making a total of 24 businesses (3.3% of Sector 23).

The first quartile is defined as \$373,565.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,387,029.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,010,384.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.3 M)

2 businesses listing 238390 as a code exceeds the standard for this code set.

Other than those graduating, 2 businesses are within \$1 M, and 8 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$5.5 M)

There is a \$0.2 M difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, and 8 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.7 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 238910: All Other Specialty Contractors

In the CERT database, 25 businesses list 238910 as a primary code and 14 businesses list it as a secondary code making a total of 39 businesses (5.5% of Sector 23).

The first quartile is defined as \$422,018.80, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,559,063.70, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,780,510.80, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$31.1M)

1 business listing 238910 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$5.5 M)

There is a \$25.6 M difference between the Current and 2012 MMD standards.

5 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, and 10 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$16.1 M difference between this standard and the 2012 MMD standard.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

NAICS Code 238990: All Other Specialty Trade Contractors

In the CERT database, 14 businesses list 238990 as a primary code and 1 business lists it as a secondary code making a total of 15 businesses (2.1% of Sector 23).

The first quartile is defined as \$889,447.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,832,039.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,482,122.17, which means 75% of listed average gross receipts are less than this number.

2012 MMD Standard Data (\$20.4 M)

1 business listing 238910 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$5.1 M)

There is a \$15.3 M difference between the Current and 2012 MMD standards.

4 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, and 3 businesses are within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$5.4 M difference between this standard and the 2012 MMD standard.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Sector 31-33: Manufacturing

In the CERT Database, Sectors 31-33 consists of 36_NAICS codes reported. Codes within this sector are reported a total of 114 times. Sectors 31-33 account for 7% of the CERT database. Of the businesses reported in this section, 7, or 6.1% would graduate if the Current MMD standard

were adopted. 6 or 5.2% would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

Note: For this Sector, in the SBA code set, size standards are determined by the number of employees reported by businesses. In the CERT system, many of the businesses reporting this code did not report their number of employees. For any occurrence like this, there will be an asterisk (*) denoting the number of businesses who did and did not report these numbers.

NAICS Code 311812: Commercial Bakeries

In the CERT database, 1 business lists 311812 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$17,138.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$17,138.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$17,138.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.4
Current MMD (in Millions)	\$10.4
SBA	500 Employees

NAICS Code 311920: Coffee and Tea Manufacturing

In the CERT database, 1 business lists 311920 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$2,664,839.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,664,839.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,664,839.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	311920 does not exist in this code set
Current MMD (in Millions)	311920 does not exist in this code set
SBA	500 Employees

NAICS Code 313111: Yarn Spinning Mills

In the CERT database, 1 business lists 313111 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$118,333.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$118,333.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$118,333.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No business would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$19.3
Current MMD (in Millions)	\$19.3
SBA	313111 does not exist in this code set

NAICS Code 313312:

There is no published standard for this NAICS code in any of the code sets.

There is 1 business that reports this code.

NAICS Code 314999: Other Miscellaneous Textile Product Mills

In the CERT database, 5 businesses list 314999 as a primary code and 1 business lists it as a secondary code making a total of 6 businesses (5.2 % of Sectors 31-33).

The first quartile is defined as \$153,359.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$279,118.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$481,541.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.7
Current MMD (in Millions)	\$10.9
SBA	500 Employees

NAICS Code 315211:

There is no published standard for this NAICS code in any of the code sets.

There is 1 business that reports this code.

NAICS Code 321113: Sawmills

In the CERT database, 1 business lists 321113 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$192,000.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$192,000.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$192,000.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	321113 does not exist in this code set
Current MMD (in Millions)	\$12.4
SBA	500 Employees

NAICS Code 322121: Paper Mills

In the CERT database, 1 business lists 322121 as a primary code and 1 business list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$482,010.75, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$568,435.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$654,860.25, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$22.0
Current MMD (in Millions)	\$22.0
SBA	500 Employees

NAICS Code 323110: Commercial Lithographic Printing

In the CERT database, 7 businesses list 323110 as a primary code and 1 business lists it as a secondary code making a total of 8 (7.0% of Sectors 31-33).

The first quartile is defined as \$169,273.17, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$285,346.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$684,337.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.1 M)

No businesses listing 323110 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$6 M)

There is a \$ 0.1 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (500 Employees)

*6 of the 8 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this code as either their primary or secondary would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those graduating, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

The average number of employees for all businesses which reported their number of employees is 4.

NAICS Code 323112: Commercial Flexographic Printing

In the CERT database, 1 business lists 323112 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (1.7% of Sectors 31-33).

The first quartile is defined as \$885,648.67, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,523,252.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,160,855.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.5 M)

No businesses listing 323112 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$7.2 M)

There is a \$30.3 M difference between the Current and 2012 MMD standards.

6 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data

323113 does not exist in this code set.

NAICS Code 323113: Commercial Screen Printing

In the CERT database, 2 businesses list 323113 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (0.8% of Sectors 31-33).

The first quartile is defined as \$316,928.42, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$416,859.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$516,789.92, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.7
Current MMD (in Millions)	\$6.6
SBA	500 Employees

NAICS Code 323115: Digital Printing

In the CERT database, 1 business lists 323115 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (1.7% of Sectors 31-33).

The first quartile is defined as \$1,546,551.83, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,351,818.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,351,818.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.9 M)

No businesses listing 323115 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$6.2 M)

There is a \$0.7 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (500 Employees)

323115 does not exist in this code set.

NAICS Code 323119: Other Commercial Printing

In the CERT database, 2 businesses list 323119 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (1.7% of Sectors 31-33).

The first quartile is defined as \$748,605.58, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$782,088.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$815,571.42, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.8
Current MMD (in Millions)	\$6.3
SBA	323119 does not exist in this code set.

NAICS Code 327212: Other Pressed and Blown Glass and Glassware Manufacturing

There is no published standard for this NAICS code in either of the MMD Code Sets.

There is 1 business that reports this code.

No Businesses reporting this code report their number of employees.

NAICS Code 327991: Cut Stone and Stone Product Manufacturing

In the CERT database, 1 business lists 327991 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$413,794.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$413,794.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$413,794.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.8
Current MMD (in Millions)	\$5.3
SBA	500 Employees

NAICS Code 331222: Steel Wire Drawing

In the CERT database, 1 business lists 331222 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$1,468,563.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,468,563.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,468,563.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	331222 does not exist in this code set
Current MMD (in Millions)	331222 does not exist in this code set
SBA	1000 Employees

NAICS Code 332312: Fabricated Structural Steel Manufacturing

In the CERT database, 4 businesses list 332312 as a primary code and 2 businesses list it as a secondary code making a total of 6 businesses (5.2% of Sectors 31-33).

The first quartile is defined as \$1,719,826.92, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,786,550.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$7,388,817.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9.2 M)

No businesses listing 332312 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$8.9 M)

There is a \$0.3 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, 2 businesses are within \$5 M of graduation.

SBA Standard Data (500 Employees)

*2 of the 6 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those graduating, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

NAICS Code 332321: Metal Window and Door Manufacturing

In the CERT database, 4 businesses list 332321 as a primary code and no businesses list it as a secondary code making a total of 4 businesses (3.5% of Sectors 31-33).

The first quartile is defined as \$5,751,840.83, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$8,147,892.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$8,833,790.13, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$12.4M)

No businesses listing 332321 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$13.1 M)

There is a \$0.7 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, No businesses are within \$3 M, 2 businesses are within \$5 M of graduation.

SBA Standard Data (500 Employees)

*2 of the 4 businesses listing this as a code reported their number of employees.

Of the businesses, which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, Other than those who graduate, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

NAICS Code 332322: Sheet Metal Work Manufacturing

In the CERT database, 4 businesses list 332322 as a primary code and 5 businesses list it as a secondary code making a total of 9 businesses (0.7% of Sectors 31-33).

The first quartile is defined as \$1,358,069.33, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,929,943.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,197,788.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$8.3 M)

No businesses listing 332322 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 2 businesses are within \$3 M, and 2 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6 M)

There is a \$2.3 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, 3 businesses are within \$3 M, and 7 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

* 6 of the 9 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, Other than those who graduate, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

NAICS Code 332323: Ornamental and Architectural Metal Work Manufacturing

In the CERT database, 4 businesses list 332323 as a primary code and 5 businesses list it as a secondary code making a total of 9 businesses (7.8% of Sectors 31-33).

The first quartile is defined as \$202,371.67, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,667,776.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,647,325.08, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.7 M)

No businesses listing 332323 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$6.9 M)

There is a \$0.8 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$1 M, no businesses are within \$3 M, no businesses are within \$5 M of graduation.

SBA Standard Data (500 Employees)

*4 of the 8 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, Other than those graduating, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

NAICS Code 332812: Metal Coating, Engraving, and Allied Services to Manufacturers

In the CERT database, 2 businesses list 332812 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (1.8% of Sectors 31-33).

The first quartile is defined as \$536,359.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$583,514.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$630,669.08, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.0
Current MMD (in Millions)	\$7.2
SBA	500 Employees

NAICS Code 332999: All Other Misc. Fabricated Metal Product Manufacturing

In the CERT database, 2 businesses list 332812 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (1.8% of Sectors 31-33).

The first quartile is defined as \$536,359.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$583,514.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$630,669.08, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.0
Current MMD (in Millions)	\$7.2
SBA	500 Employees

NAICS Code 333294:

There is no published standard for this NAICS code in any of the code sets.

There are no businesses that report their number of employees.

There is 1 business that reports this code.

NAICS Code 333921: Elevator and Moving Stairwell Manufacturing

There is no published standard for this NAICS code in any of the MMD code sets.

There are no businesses that report their number of employees.

There is 1 business that reports this code.

NAICS Code 334290: Other Communications Equipment Manufacturing

In the CERT database, 1 business lists 334290 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$13,543,272.33, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$13,543,272.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$13,543,272.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$10.7M)

1 business listing 334290 as a code exceeds the standard for this code set.

All businesses graduate.

Current MMD Standard Data (\$6.9 M)

There is a \$3.8 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

All businesses graduate.

SBA Standard Data (750 Employees)

No businesses listing this code as either their primary or secondary, list their number of employees.

NAICS Code 334111: Electronic Computer Manufacturing

In the CERT database 1 business lists 334111 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$26,231,658.00, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$26,231,658.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$26,231,658.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$34 M)

1 business listing 334111 as either their primary or secondary code exceed the standard this code set.

All businesses graduate.

Current MMD Standard Data (\$3.7 M)

There is a \$30.3 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

All businesses graduate.

SBA Standard Data (1000 Employees)

*No businesses listing this code reported their number of employees.

NAICS Code 334413: Semiconductor and Related Device Manufacturing

There is no published standard for this NAICS code in any either of the MMD code sets.

There are no businesses that report their number of employees.

There is 1 business that reports this code.

NAICS Code 334515: Instrument Manufacturing for Measuring Electrical Signals

In the CERT database, 1 business lists 334515 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$5,195,025.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,195,025.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,195,025.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.5
Current MMD (in Millions)	\$10.5
SBA	500 Employees

NAICS Code 335122: Commercial, Industrial and Institutional Electric Lighting Fixture Manufacturing

In the CERT database, 1 business lists 335122 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$198,551.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$198,551.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$198,551.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$14.6

Current MMD (in Millions)	\$12.0
SBA	500 Employees

NAICS Code 335999: All Other Misc. Electrical Equipment and Component Manufacturing

In the CERT database, 1 business lists 335999 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$198,551.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$198,551.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$198,551.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.7
Current MMD (in Millions)	\$8.7
SBA	500 Employees

NAICS Code 336214: Travel Trailer and Camper Manufacturing

In the CERT database, 1 business lists 336214 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$198,551.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$198,551.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$198,551.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$29.2
Current MMD (in Millions)	\$29.2
SBA	500 Employees

NAICS Code 337110: Wood Kitchen Cabinet and Countertop Manufacturing

In the CERT database, 2 businesses list 337110 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (1.8% of Sectors 31-33).

The first quartile is defined as \$497,975.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$531,983.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$565,991.75, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.8
Current MMD (in Millions)	\$7.8
SBA	500 Employees

NAICS Code 337121: Upholstered Household Furniture Manufacturing

In the CERT database, 1 business lists 337121 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$3,083,822.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,083,822.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,083,822.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$15.1
Current MMD (in Millions)	\$15.1
SBA	500 Employees

NAICS Code 337212: Custom Architectural Woodwork and Millwork Manufacturing

In the CERT database 1 business lists 337212 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sector 31-33).

The first quartile is defined as \$13,777,424.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$13,777,424.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$13,777,424.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	339943 does not exist in this code set

Current MMD (in Millions)	\$8.3
SBA	500 Employees

NAICS Code 339950: Sign Manufacturing

In the CERT database, 6 businesses list 399950 as a primary code and 5 businesses list it as a secondary code making a total of 11 businesses (9.6% of Sectors 31-33).

The first quartile is defined as \$357,777.00, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,485,919.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,216,842.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.7 M)

2 businesses listing 339950 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$1 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.1 M)

There is a \$30.3 M difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 5 businesses are within \$5 M of graduation.

SBA Standard Data (500 Employees)

*3 of the 11 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 100 employees, no businesses are within 200 employees, and no businesses are within 300 employees of graduation.

NAICS Code 339999: All Other Misc. Manufacturing

In the CERT database, 1 business lists 339999 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.8% of Sectors 31-33).

The first quartile is defined as \$3,066.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,066.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,066.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.7
Current MMD (in Millions)	\$8.7
SBA	500 Employees

Sector 42: Wholesale Trade

In the CERT Database, Sector 42 consists of 23_NAICS codes reported. Codes within this sector are reported a total of 97 times. Sector 42 accounts for 6.1% of the CERT database. Of the businesses reported in this section, 4, or 4.1% would graduate if the Current MMD standard were adopted. 3 or 3.1% would graduate if the 2012 MMD standard remained in effect. No businesses or 0 % would graduate if the SBA standard were adopted.

NAICS Code 423110: Automobile & Other Motor Vehicle Merchant Wholesalers

In the CERT database 1 business lists 423110 as a primary code and no businesses list it as a secondary code making a total of 1 business (1.03% of Sector 42).

The first quartile is defined as \$491,883, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$491,883, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$491,883, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$16.9 M
Current MMD (in Millions)	\$24.9 M
SBA	100 Employees

NAICS Code 423120: Motor Vehicle Supplies and New Parts Merchant Wholesalers

In the CERT database, 3 businesses list 423120 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3.1% of Sector 42).

The first quartile is defined as \$800,876.33, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,189,419.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,570,147, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$8.8 M)

No businesses listing 423120 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$12.2 M)

There is a \$3.4 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

No businesses listing this code as either their primary or secondary reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and no businesses are within 75 employees of graduation.

NAICS Code 423210: Furniture Merchant Wholesalers

In the CERT database, 4 businesses list 423210 as a primary code and 1 business lists it as a secondary code making a total of 5 businesses (5.15% of Sector 42).

The first quartile is defined as \$386,588.33, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$531,657, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,781,350.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (10.5 M)

No businesses listing 423210 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$3 M and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$10 M)

There is a \$0.5 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (100 Employees)

None of the 5 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and no businesses are within 75 employees of graduation.

NAICS Code 423220: Home Furnishing Merchant Wholesalers

In the CERT database, 3 businesses list 423220 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3.1% of Sector 42).

The first quartile is defined as \$1,267,785, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,015,070.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,940,198.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$14.5 M)

No businesses listing 423220 as a code exceed the standard for this code set. Other than those graduating, 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$11.4 M)

There is a \$3.1 M difference between the Current and 2012 MMD standards. No businesses listing this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (100 Employees)

NONE of the 3 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and 1 business is within 75 employees of graduation

NAICS Code 423310: Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers

In the CERT database, 2 businesses list 423310 as a primary code and 4 businesses list it as a secondary code making a total of 6 businesses (6.2% of Sector 42).

The first quartile is defined as \$2,434,820.83, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,175,292.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$7,397,840.50, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$14 M)

No businesses listing 423310 as a code exceed the standard for this code set. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$15.5 M)

There is a \$1.5 M difference between the Current and 2012 MMD standards. No businesses listing this as a code would graduate upon a move to this standard. Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

None of the 6 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and 1 business is within 75 employees of graduation.

NAICS Code 423320: Brick, Stone, and Related Construction Material Merchant Wholesaler

In the CERT database, 4 businesses list 423320 as a primary code and 1 business lists it as a secondary code making a total of 5 businesses (5.2% of Sector 42).

The first quartile is defined as \$1,909,413, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$4,126,168.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$13,170,092.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9.6 M)

2 businesses listing 423320 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.1 M)

There is a \$3.5 M difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 2 businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

0 of the 5 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those graduating, no businesses are within 25 employees, no businesses are within 50 employees, and no businesses are within 75 employees of graduation.

NAICS Code 423330: Roofing, Siding, and Insulation Material Merchant Wholesalers

In the CERT database, 2 businesses list 423330 as a primary code and 5 businesses list it as a secondary code making a total of 7 businesses (7.2% of Sector 42).

The first quartile is defined as \$392,182.83, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,761,485.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,569,033.50, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$15.6 M)

1 business listing 423330 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$15.8 M)

There is a \$0.2 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

0 of the 7 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and 1 business is within 75 employees of graduation.

NAICS Code 423390: Other Construction Material Merchant Wholesalers

In the CERT database, no businesses list 423390 as a primary code and 1 business lists it as a secondary code making a total of 11 businesses (1.03% of Sector 42).

The first quartile is defined as \$9,146,986, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$9,146,986, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$9,146,986, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9.6 M)

No businesses listing 423390 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$8.8 M)

There is a \$0.8 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

None of the businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and 1 business is within 75 employees of graduation.

NAICS Code 423430: Computer and Computer Peripheral Equipment Merchant Wholesaler

In the CERT database, 10 businesses list 423430 as a primary code and no businesses list it as a secondary code making a total of 10 businesses (10% of Sector 42).

The first quartile is defined as \$294,966.25, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,383,896.25, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,554,115.92, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (N/A)

424430 does not exist in this code set.

Current MMD Standard Data (N/A)

424430 does not exist in this code set.

SBA Standard Data (100 Employees)

*9 of the 10 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those who graduate, no businesses are within 25 employees, no businesses are within 50 employees, and 2 businesses are within 75 employees of graduation.

NAICS Code 423440: Other Commercial Equipment Merchant Wholesalers

In the CERT database, 1 business(es) list 423440 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.1% of Sector 42).

The first quartile is defined as \$510,853.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$510,853.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$510,853.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.8
Current MMD (in Millions)	\$10.0
SBA	100 Employees

NAICS Code 423450: Medical, Dental, and Hospital Equipment Merchant Wholesalers

In the CERT database 3 businesses list 423450 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3.0% of Sector 42).

The first quartile is defined as \$312,214.73, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$545,624.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,369,949.25, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.8
Current MMD (in Millions)	\$13.4
SBA	100 Employees

NAICS Code 423610: Electrical Apparatus and Equipment Merchant Wholesalers

In the CERT database 9 businesses list 423610 as a primary code and 3 businesses list it as a secondary code making a total of 12 businesses (12.0% of Sector 42).

The first quartile is defined as \$1,252,296.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,571,970.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,292,976.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$15.6
Current MMD (in Millions)	\$16.0
SBA	100 Employees

NAICS Code 423620: Household Appliances, Electric Houseware Merchant Wholesalers

In the CERT database 2 businesses list 423620 as a primary code and 1 business lists it as a secondary code making a total of 3 businesses (3.0% of Sector 42).

The first quartile is defined as \$430,503.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$582,748.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,322,717.17, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those who would graduate, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$21.1
Current MMD (in Millions)	\$26.8
SBA	100 Employees

NAICS Code 423690: Other Electronic Parts and Equipment Merchant Wholesalers

In the CERT database 2 businesses list 42690 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (2.0% of Sector 42).

The first quartile is defined as \$1,170,920.08, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,759,091.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,347,263.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$14.7
Current MMD (in Millions)	\$18.0
SBA	100 Employees

NAICS Code 423710: Hardware Merchant Wholesalers

In the CERT database 4 businesses list 423710 as a primary code and no businesses list it as a secondary code making a total of 4 businesses (4.0% of Sector 42).

The first quartile is defined as \$1,309,332.75, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,989,720.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,535,458.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$9.4
Current MMD (in Millions)	\$9.0
SBA	100 Employees

NAICS Code 423720: Plumbing and Heating Equipment &Supplies Merchant Wholesalers

In the CERT database 3 businesses list 423720 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3.0% of Sector 42).

The first quartile is defined as \$1,158,780.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,477,336.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,696,849.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.4
Current MMD (in Millions)	\$11.7
SBA	100 Employees

NAICS Code 423810: Construction and Mining Machinery Equipment Merchant Wholesalers

In the CERT database 3 businesses list 423810 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3% of Sector 42).

The first quartile is defined as \$1,860,904.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,251,751.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,537,274.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$19.7
Current MMD (in Millions)	\$14.9
SBA	100 Employees

NAICS Code 423830: Industrial Machinery and Equipment Merchant Wholesalers

In the CERT database 2 businesses list 423830 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (3.0% of Sector 42).

The first quartile is defined as \$201,914.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$247,453.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$292,992.17, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.5
Current MMD (in Millions)	\$9.9
SBA	100 Employees

NAICS Code 423850: Service Establishment Equipment Merchant Wholesalers

In the CERT database, 1 business lists 423850 as a primary code and 2 businesses list it as a secondary code making a total of 3 businesses (3.0% of Sector 42).

The first quartile is defined as \$1,590,109.67, which means 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,372,886.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,021,087.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$11 M)

No businesses listing 423850 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$10 M)

There is a \$1 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (100 Employees)

0 of the 423850 businesses listing this as a code reported their number of employees.

Of the businesses which reported their number of employees, no businesses using this as a code would graduate upon a move to this standard.

Of the businesses which reported their number of employees, other than those graduating, no businesses are within 25 employees, no businesses are within 50 employees, and no businesses are within 75 employees of graduation.

NAICS Code 424120: Stationary & Office Supplies Merchant Wholesalers

In the CERT database 1 business lists 424120 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (2% of Sector 42).

The first quartile is defined as \$620,477.81, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,105,032.13, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,589,586.44, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$13.4
Current MMD (in Millions)	\$13.0
SBA	100 Employees

NAICS Code 424210: Drugs and Druggists' Sundries Merchant Wholesalers

In the CERT database 1 business lists 424210 as a primary code and no businesses list it as a secondary code making a total of 1 business (1.0% of Sector 42).

The first quartile is defined as \$579,201.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$579,201.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$579,201.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$17.6
Current MMD (in Millions)	\$26.8
SBA	100 Employees

NAICS Code 424430: Dairy Product Merchant Wholesalers

In the CERT database 1 business lists 424430 as a primary code and no businesses list it as a secondary code making a total of 1 business (1.0% of Sector 42).

The first quartile is defined as \$89,439.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$89,439.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$89,439.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$21.7
Current MMD (in Millions)	\$64.3

SBA	100 Employees
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NAICS Code 424690: Other Chemical and Allied Products Merchant Wholesalers

In the CERT database 1 business lists 424690 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (2.0% of Sector 42).

The first quartile is defined as \$1,284,622.08, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,111,761.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,938,901.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$9.4
Current MMD (in Millions)	\$21.9
SBA	100 Employees

Sector 44-45: Retail Trade

In the CERT Database, Sectors 44-45 consist of 12 NAICS codes reported. Codes within this sector are reported a total of 19 times. Sectors 44-45 account for 1.2% of the CERT database. Of the businesses reported in this section, 1, or 5.3% would graduate if the Current MMD standard were adopted. 1 or 5.3% would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 441310: Automotive Parts and Accessories Stores

In the CERT database, 1 business lists 441310 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (10% of Sectors 44-45).

The first quartile is defined as \$1,761,485.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,761,485.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,761,485.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$4.0
Current MMD (in Millions)	\$3.2
SBA (in Millions)	\$7.5

NAICS Code 442110: Furniture Stores

In the CERT database, 1 business lists 442110 as a primary code and 2 businesses list it as a secondary code making a total of 3 businesses (15.8% of Sectors 44-45).

The first quartile is defined as \$1,010,450, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,015,070.333, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,398,210.5, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.6
Current MMD (in Millions)	\$9.0
SBA (in Millions)	\$7.5

NAICS Code 442291: Window Treatment Stores

In the CERT database, 1 business lists 442291 as a primary code and no businesses list it as a secondary code making a total of 1 business (5.3% of Sectors 44-45).

The first quartile is defined as \$1,761,485.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,761,485.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,761,485.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$1.8
Current MMD (in Millions)	\$5.2
SBA (in Millions)	\$7.5

NAICS Code 443112: Radio, TV, Other Electronic Stores

In the CERT database, no businesses list 443112 as a primary code and 1 business lists it as a secondary code making a total of 1 business (5.3% of Sectors 44-45).

The first quartile is defined as \$406,299.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$406,299.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$406,299.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
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2012 MMD (in Millions)	\$12.2
Current MMD (in Millions)	\$17.0
SBA (in Millions)	\$7.5

NAICS Code 443120: Computer & Software Stores

In the CERT database, no businesses list 443120 as a primary code and 1 business lists it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$11,294,610.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$11,294,610.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$11,294,610.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (N/A)

1 business listing this as a code exceeds the standard for this code set.

Current MMD Standard Data (\$4.1 M)

There is a \$4.7 M difference between this standard and the 2012 MMD standard.

1 business listing this as a code would graduate upon a move to this standard.

SBA Standard Data (\$7.5 M)

There is no SBA standard for this code.

NAICS Code 444130: Hardware Stores

In the CERT database, 1 business lists 444130 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (10.5% of Sectors 44-45).

The first quartile is defined as \$1,360,647.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,973,379.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,586,112.42, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4 M)

No businesses listing this as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, no businesses are within \$3 M, and 1 business is with \$5 M of graduation.

Current MMD Standard Data (\$3.2 M)

There is a \$0.8 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and no businesses are with \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$3.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, 1 business is within \$5 M, and 1 business is with \$10 M of graduation.

NAICS Code 444190: Other Building Materials Dealers

In the CERT database, 2 businesses list 444190 as a primary code and 1 business lists it as a secondary code making a total of 3 businesses (15.8% of Sectors 44-45).

The first quartile is defined as \$1,685,470.08, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,057,854.07, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,402,906.05, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.5 M)

No businesses listing this as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$5 M, and 1 business is within \$10 M of graduation.

Current MMD Standard Data (\$5.8 M)

There is a \$0.7 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$5 M, and 1 business is within \$10 M of graduation.

SBA Standard Data (\$20.5 M)

There is a \$14 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and 1 business is within \$15 M of graduation.

NAICS Code 445299: Other Specialty Food Stores

In the CERT database, 1 business lists 445299 as a primary code and 0 businesses list it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$81,666.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$81,666.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$81,666.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	445299 does not exist in this code set.
Current MMD (in Millions)	445299 does not exist in this code set.
SBA (in Millions)	\$7.5

NAICS Code 446199: All Other Health and Personal Care Stores

In the CERT database, no businesses list 446199 as a primary code and 1 business lists it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$395,977.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$395,977.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$395,977.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	446199 does not exist in this code set.
Current MMD (in Millions)	446199 does not exist in this code set.
SBA (in Millions)	\$7.5 M

NAICS Code 453110: Florists

In the CERT database, 1 business lists 453110 as a primary code and no businesses list it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$871,544.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$871,544.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$871,544.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.1 M
Current MMD (in Millions)	\$2.8 M
SBA (in Millions)	\$7.5 M

NAICS Code 453210: Office Supplies and Stationery Stores

In the CERT database, no businesses list 453210 as a primary code and 1 business lists it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$5,829.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,829.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,829.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.2 M
Current MMD (in Millions)	\$5.6 M
SBA (in Millions)	\$32.5 M

NAICS Code 453220: Gift, Novelty and Souvenir Stores

In the CERT database, 1 business lists 453220 as a primary code and no businesses list it as a secondary code making a total of 1 business (5.26% of Sectors 44-45).

The first quartile is defined as \$1,634,513, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,634,513, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,634,513, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.6
Current MMD (in Millions)	\$4.4
SBA (in Millions)	\$7.5

Sector 48-49: Transportation and Warehousing

In the CERT Database, Sectors 48-49 consists of 11 NAICS codes reported. Codes within this sector are reported a total of 41 times. Sectors 48-49 account for 2.6% of the CERT database. Of the businesses reported in this section, 1, or 2.4% would graduate if the Current MMD standard were adopted. 1 or 2.4% would graduate if the 2012 MMD standard remained in effect. No businesses or 0 % would graduate if the SBA standard were adopted.

Note: For this Sector, in the SBA code set, some of the size standards are determined by the number of employees reported by businesses. In the CERT system, many of the businesses reporting this code did not report the number of employees. There will be an asterisk (*) denoting the number of businesses who did and did not report these numbers.

NAICS Code 484110: General Freight Trucking, Local

In the CERT database, 8 businesses list 484110 as a primary code and 1 business lists it as a secondary code making a total of 9 businesses (22% of Sectors 48-49).

The first quartile is defined as \$646,652.33, which means that 25% of listed average gross revenues are less than this number.

The median quartile is defined as \$1,551,306.67, which means 50% of listed average gross revenues are less than this number.

The third quartile is defined as \$3,579,465.33, which means 75% of listed average gross revenues are less than this number.

Analysis

2012 MMD Standard Data (\$6.8)

No business(s) listing this as a code exceeds the standard for this code set.

Other than those who graduate, no businesses are within \$1 M, 1 business is within \$3 M, and 3 businesses are with \$5 M of graduation.

Current MMD Standard Data (\$8.8 M)

There is a \$2 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is with \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$1.3 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 484121: General Freight Trucking, Long-Distance, Truckload

In the CERT database, 1 business lists 484121 as a primary code and no businesses list it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$ \$1,206,460.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,206,460.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,206,460.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$13.8
Current MMD (in Millions)	\$15.8
SBA (in Millions)	\$27.5

NAICS Code 484210: Used Household and Office Goods Moving

In the CERT database, 1 business lists 484210 as a primary code and no businesses list it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$5,455,249.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,455,249.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,455,249.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$2.7)

1 business listing this as a code exceeds the standard for this code set.
All businesses graduate.

Current MMD Standard Data (\$2.7 M)

There is no difference between this standard and the 2012 MMD standard.

1 business listing this as a code would graduate upon a move to this standard.
All businesses graduate.

SBA Standard Data (\$27.5 M)

There is a \$24.8M difference between this standard and the 2012 MMD standard.
No businesses using this as a code would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are with \$5 M of graduation.

NAICS Code 484220: Specialized Freight Trucking, Local

In the CERT database, 8 businesses list 484220 as a primary code and 8 businesses list it as a secondary code making a total of 16 businesses (39% of Sectors 48-49).

The first quartile is defined as \$101,979.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$640,579.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,491,182.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.9 M)

No businesses listing this as a code exceed the standard for this code set.
Other than those graduating, no businesses are within \$1 M, 1 business is within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.8 M)

There is a \$1.1 M difference between this standard and the 2012 MMD standard.
No businesses listing this as a code would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, 3 businesses are within \$3 M, and 4 businesses are with \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$0.4 M difference between this standard and the 2012 MMD standard.
No businesses listing this as a code would graduate upon a move to this standard.
Other than those graduating no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 484230: Specialized Freight Trucking, Long-Distance

In the CERT database, no businesses list 484230 as a primary code and 1 business lists it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$1,471,140.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,471,140.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,471,140.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	484230 does not exist in this code set
Current MMD (in Millions)	484230 does not exist in this code set
SBA (in Millions)	\$27.5

NAICS Code 485320: Limousine Service

In the CERT database, 1 business lists 485320 as a primary code and no businesses list it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$527,935.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$527,935.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$527,935.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	485320 does not exist in this code set.
Current MMD (in Millions)	485320 does not exist in this code set.
SBA (in Millions)	\$15.0

NAICS Code 485991: Special Needs Transportation Services

In the CERT database, 2 businesses list 485991 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (4.8% of Sectors 48-49).

The first quartile is defined as \$414,488.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$824,291.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,234,093.83, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$1.0
Current MMD (in Millions)	\$1.0
SBA (in Millions)	\$15.0

NAICS Code 488490: Other Support Activities for Road Transportation

In the CERT database, 1 business lists 488490 as a primary code and no businesses list it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$472,181.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$472,181.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$472,181.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.5
Current MMD (in Millions)	\$7.5
SBA (in Millions)	\$7.5

NAICS Code 488991- Packing and Crating

In the CERT database, 1 business lists 488991 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (4.8% of Sectors 48-49).

The first quartile is defined as \$1,625,030.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,916,728.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,208,425.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.9 M)

No businesses listing this as a code exceed the standard for this code set.

Other than those who graduate, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$5.9 M)

There is no difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$1.6 M difference between this standard and the 2012 MMD standard.

No business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 492110: Couriers and Express Delivery Services

In the CERT database, 5 businesses list 492110 as a primary code and no businesses list it as a secondary code making a total of 5 businesses (12.2% of Sectors 48-49).

The first quartile is defined as \$16,978.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$35,042.48, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$52,059.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$6.4
Current MMD (in Millions)	\$6.4
SBA	1500 Employees

NAICS Code 493110: General Warehousing and Storage

In the CERT database, no businesses list 493110 as a primary code and 1 business lists it as a secondary code making a total of 1 business (2.4% of Sectors 48-49).

The first quartile is defined as \$333,333.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$333,333.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$333,333.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$3.5
Current MMD (in Millions)	\$3.5
SBA (in Millions)	\$27.5

Sector 51: Information

In the CERT Database, Sector 51 consists of 8 NAICS codes reported. Codes within this sector are reported a total of 26 times. Sector 51 accounts for 1.6% of the CERT database. Of the businesses reported in this section, 1, or 3.8% would graduate if the Current MMD standard were adopted. 1 or 3.8% would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 511199: All Other Publishers

In the CERT database, 1 business lists 511199 as a primary code and no businesses list it as a secondary code making a total of 1 business (3.8% of Sector 51).

The first quartile is defined as \$14,963.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$14,963.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$14,963.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.5
Current MMD (in Millions)	\$8.5
SBA	500 Employees

NAICS Code 512110: Motion Picture and Video Production

In the CERT database, 5 businesses list 512110 as a primary code and 1 business lists it as a secondary code making a total of 6 businesses (23% of Sector 51).

The first quartile is defined as \$42,569.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$77,657.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$163,486.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$4.3
Current MMD (in Millions)	\$4.3
SBA (in millions)	32.5

NAICS Code 517110: Wired Telecommunications Carriers

In the CERT database, 2 businesses list 517110 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (7.6% of Sector 51).

The first quartile is defined as \$99,906.58, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$143,894.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$187,881.75, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.5
Current MMD (in Millions)	\$10.5
SBA (in Millions)	1500 Employees

NAICS Code 517210: Wireless Telecommunications Carriers

In the CERT database, 2 businesses list 517210 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (7.6% of Sector 51).

The first quartile is defined as \$133,585.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$143,894.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$187,881.75, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.2
Current MMD (in Millions)	\$12.2
SBA (in Millions)	500 Employees

NAICS Code 517911: Telecommunications Resellers

In the CERT database, no businesses list 517911 as a primary code and 1 business lists it as a secondary code making a total of 1 business (3.8% of Sector 51).

The first quartile is defined as \$215,671.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$215,671.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$215,671.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	517911 does not exist in this code set.
Current MMD (in Millions)	517911 does not exist in this code set.
SBA (in Millions)	1500 Employees

NAICS Code 517919: All Other Telecommunications

In the CERT database, 1 business lists 517919 as a primary code and no businesses list it as a secondary code making a total of 1 business (3.8% of Sector 51).

The first quartile is defined as \$46,127.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$46,127.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$46,127.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.7
Current MMD (in Millions)	\$10.7
SBA (in Millions)	\$7.5

NAICS Code 518210: Data Processing, Hosting, and Related Services

In the CERT database, 5 businesses list 518210 as a primary code and no businesses list it as a secondary code making a total of 5 businesses (19.2% of Sector 53).

The first quartile is defined as \$167,418.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$544,032.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,205,093.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9 M)

1 business listing this as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$9 M)

There is no difference between this standard and the 2012 MMD standard.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M and no businesses are within \$5 M of graduation.

SBA Standard Data (\$32.5 M)

There is a \$23.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M and no businesses are within \$5 M of graduation.

NAICS Code 519130: Internet Publishing and Broadcasting/Web Search Portals

In the CERT database, 1 business lists 519130 as a primary code and no businesses list it as a secondary code making a total of 1 business (3.8% of Sector 51).

The first quartile is defined as \$9,556.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$9,556.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$9,556.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	519130 does not exist in this code set.
Current MMD (in Millions)	\$20.0
SBA	500 Employees

Sector 52: Finance and Insurance

In the CERT Database, Sector 52 consists of 3 NAICS codes reported. Codes within this sector are reported a total of 4 times. Sector 52 accounts for 0.2% of the CERT database. Of the businesses reported in this section, no businesses, or would graduate if the Current MMD standard were adopted. No businesses or would graduate if the 2012 MMD standard remained in effect. No businesses or would graduate if the SBA standard were adopted.

NAICS Code 524127: Direct Title Insurance Carriers

In the CERT database, 1 business lists 524127 as a primary code and no businesses list it as a secondary code making a total of 1 business (25% of Sector 52).

The first quartile is defined as \$1,634,476.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,634,476.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,634,476.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	524127 does not exist in this code set.
Current MMD (in Millions)	\$12.8
SBA (in Millions)	\$38.5

NAICS Code 524210: Insurance Agencies and Brokerages

In the CERT database, 1 business lists 524210 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (50% of Sector 52).

The first quartile is defined as \$162,138.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$163,898.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$165,658.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$2.6
Current MMD (in Millions)	\$4.6
SBA (in Millions)	\$7.5

NAICS Code 525990: Other Financial Vehicles

In the CERT database, 1 business lists 525990 as a primary code and no businesses list it as a secondary code making a total of 1 business (25% of Sector 52).

The first quartile is defined as \$11,174.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$11,174.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$11,174.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	525990 does not exist in this code set.
Current MMD (in Millions)	525990 does not exist in this code set.
SBA (in Millions)	\$32.5

Sector 53: Real Estate, Rental, and Leasing

In the CERT Database, Sector 53 consists of 5 NAICS codes reported. Codes within this sector are reported a total of 26 times. Sector 53 accounts for 1.6% of the CERT database. Of the businesses reported in this section, no businesses, or 0% would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 531210: Offices of Real Estate Agents & Brokers

In the CERT database, 7 businesses list 531210 as a primary code and 2 businesses list it as a secondary code making a total of 9 businesses (34% of Sector 53).

The first quartile is defined as \$11,174.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$25,702.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$181,732.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.1 M)

No businesses listing this as either their primary or secondary code exceed the standard for this code set. Other than those graduating, no businesses are within \$1 M, and 1 business is within \$3 M of graduation.

Current MMD Standard Data (\$4.1 M)

There is no difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, and 1 business is within \$3 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$3.4 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 531311: Residential Property Managers

In the CERT database, 2 businesses list 531311 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (7.6% of Sector 53).

The first quartile is defined as \$227,968.75, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$239,399.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$250,830.92, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
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2012 MMD (in Millions)	\$2.0
Current MMD (in Millions)	\$2.0
SBA (in Millions)	\$7.5

NAICS Code 531320: Offices of Real Estate Appraisers

In the CERT database, 4 businesses list 531312 as a primary code and 1 business lists it as a secondary code making a total of 5 businesses (19.2% of Sector 53).

The first quartile is defined as \$91,666.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$98,800.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$354,495.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$2.1 M)

No businesses listing this as a code exceed the standard for this code set.
Other than those graduating, 1 business is within \$1 M of graduation.

Current MMD Standard Data (\$2.1 M)

There is no difference between the Current MMD and the 2012 MMD standard.
No businesses listing this as a code would graduate upon a move to this standard.
Other than those graduating, 1 business is within \$1 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$5.4 M difference between this standard and the 2012 MMD standard.
No businesses using this as a code would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 531390: Other Activities Related to Real Estate

In the CERT database, no businesses list 531390 as a primary code and 2 businesses list it as a secondary code making a total of 2 businesses (7.6% of Sectors 44-45).

The first quartile is defined as \$18,767.08, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$21,078.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$23,390.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	531390 does not exist in this code set.
Current MMD (in Millions)	\$1.6
SBA (in Millions)	\$7.5

NAICS Code 532412: Construction, Mining, and Forestry Equipment Rental and Leasing

In the CERT database, 2 businesses list 532412 as a primary code and 2 businesses list it as a secondary code making a total of 4 businesses (15.3% of Sector 53).

The first quartile is defined as \$2,778,085.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,289,307.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,450,847.58, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7 M)

No businesses listing this as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$7 M)

There is no difference between the Current MMD and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$0.5 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Sector 54: Professional, Scientific, Technical

In the CERT Database, Sector 54 consists of 31 NAICS codes reported. Codes within this sector are reported a total of 374 times. Sector 54 accounts for 25% of the CERT database. Of the businesses reported in this section, 8 businesses, or 2.1% would graduate if the Current MMD standard were adopted. 7 businesses or 1.8% would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 541110: Offices of Lawyers

In the CERT database, 5 businesses list 541110 as a primary code and no businesses list it as a secondary code making a total of 5 businesses (1.0% of Sector 54).

The first quartile is defined as \$12,347.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$22,055.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$48,239.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$6.3
Current MMD (in Millions)	\$6.3
SBA (in Millions)	\$11.0

NAICS Code 541211: Offices of Certified Public Accountants

In the CERT database, 2 businesses list 541211 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (0.4% of Sector 54).

The first quartile is defined as \$61,807.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$80,725.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$100,362.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$4.7
Current MMD (in Millions)	\$4.7
SBA (in Millions)	\$20.5

NAICS Code 541219: Other Accounting Services

In the CERT database, 1 business lists 541219 as a primary code and 2 businesses list it as a secondary code making a total of 3 businesses (0.8% of Sector 54).

The first quartile is defined as \$40,585.80, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$62,141.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$91,070.83, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$3.4
Current MMD (in Millions)	\$3.4
SBA (in Millions)	\$20.5

NAICS Code 541310: Architectural Services

In the CERT database, 56 businesses list 541310 as a primary code and 4 businesses list it as a secondary code making a total of 60 businesses (16.0% of Sector 54).

The first quartile is defined as \$133,636.42, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$593,922.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,311,316.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.8M)

No businesses listing 541310 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 6 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$5.4 M)

There is a \$2.4 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, and 6 businesses are within \$3 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$0.3 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 6 businesses are within \$5 M of graduation.

NAICS Code 541320: Landscape Architectural Services

In the CERT database, 21 businesses list 541320 as a primary code and 10 businesses list it as a secondary code making a total of 31 businesses (7.5% of Sector 54).

The first quartile is defined as \$86,020.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$288,135.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,359,258.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.3 M)

1 business listing 541320 as a code exceeds the standard for this code set.

Other than those who graduate, 7 businesses are within \$3 M, and 1 business is within \$1 M of graduation.

Current MMD Standard Data (\$3.4M)

There is a \$0.9 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.
Other than those graduating, 1 business is within \$1 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$3.2 M difference between this standard and the 2012 MMD standard.
1 business using this as a code would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, No businesses are within \$3 M, and
No businesses are within \$5 M of graduation.

NAICS Code 541330: Engineering Services

In the CERT database, 40 businesses list 541330 as a primary code and 11 businesses list it as a secondary code making a total of 51 businesses (13.6 % of Sector 54).

The first quartile is defined as \$254,359.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,390,740.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,976,608.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.5 M)

1 business listing 541330 as a code exceeds the standard for this code set.
Other than those graduating, 3 businesses are within \$1 M, 7 businesses are within \$3 M, and 17 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$8 M)

There is a \$0.5 M difference between the Current and 2012 MMD standards.
1 business listing this as a code would graduate upon a move to this standard.
Other than those graduating 1 business is within \$1 M, 6 businesses are within \$3 M, and 10 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$7.5 M difference between this standard and the 2012 MMD standard.
No businesses using this code as either their primary or secondary would graduate upon a move to this standard.
Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541340: Drafting Services

In the CERT database, 3 businesses list 541340 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (0.8% of Sector 54).

The first quartile is defined as \$77,373.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$153,300.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$279,959.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	541350 does not exist in this code set
Current MMD (in Millions)	\$7.3
SBA (in Millions)	\$7.5

NAICS Code 541350: Building Inspection Services

In the CERT database, 3 businesses list 541350 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (0.8% of Sector 54).

The first quartile is defined as \$356,948.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$691,246.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$970,762.83, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	541340 does not exist in this code set
Current MMD (in Millions)	541340 does not exist in this code set
SBA (in Millions)	\$7.5

NAICS Code 541360: Geophysical Surveying and Mapping Services

In the CERT database, 2 businesses list 541350 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (0.5% of Sector 54).

The first quartile is defined as \$2,385,082.42, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,503,514.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,621,947.25, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, No businesses are within close proximity to graduation,

Code Set	Size Standard
2012 MMD (in Millions)	541360 does not exist in this code set
Current MMD (in Millions)	541340 does not exist in this code set
SBA (in Millions)	\$15.0

NAICS Code 541370: Surveying and Mapping Services

In the CERT database, 3 businesses list 541370 as a primary code and 5 businesses list it as a secondary code making a total of 8 businesses (0.8% of Sector 54).

The first quartile is defined as \$717,991.92, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,677,270.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,809,823.92, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$4.6 M)

1 business listing 541330 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, and 3 businesses are within \$3 M of graduation.

Current MMD Standard Data (\$4.8M)

There is a \$0.2 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 6 businesses are within \$3 M, and 10 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$7.5 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, and 3 businesses are within \$3 M of graduation.

NAICS Code 541380: Testing Laboratories

In the CERT database, 3 businesses list 541380 as a primary code and 1 business lists it as a secondary code making a total of 4 businesses (0.10% of Sector 54).

The first quartile is defined as \$210,782.75, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$753,254.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,137,755.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.3
Current MMD (in Millions)	\$5.3
SBA (in Millions)	\$15.0

NAICS Code 541410: Interior Design Services

In the CERT database, 3 businesses list 541410 as a primary code and 8 businesses list it as a secondary code making a total of 11 businesses (2.9 % of Sector 54).

The first quartile is defined as \$315,447.04, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$860,752.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,241,564.17, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.1 M)

No businesses listing 541330 as a code exceed the standard for this code set.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 2 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$7.1 M)

There is no difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 2 businesses are within \$5 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$.4 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

NAICS Code 541430: Graphic Design Services

In the CERT database, 12 businesses list 541430 as a primary code and 2 businesses list it as a secondary code making a total of 14 businesses (3.7% of Sector 54).

The first quartile is defined as \$60,892.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$182,457.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$620,617.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$3 M)

No businesses listing 541430 as a code exceeds the standard for this code set.

Other than those graduating, No businesses are within \$1 M of graduation.

Current MMD Standard Data (\$3 M)

There is no difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M.

SBA Standard Data (\$7.5M)

There is a \$7.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541511: Custom Computer Programming Services

In the CERT database, 32 businesses list 541511 as a primary code and 1 business lists it as a secondary code making a total of 33 businesses (8.8% of Sector 54).

The first quartile is defined as \$655,134.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,457,219.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,336,881.33, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9 M)

2 businesses listing 541511 as either a code exceeds the standard for this code set.

Other than those who graduate, 1 business is within \$1 M, 4 businesses are within \$3 M, and 4 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$8.5 M)

There is a \$0.5 M difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 4 businesses are within \$3 M, and 5 businesses are within \$5 M of graduation.

SBA Standard Data (\$27.5M)

There is an \$18.0 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541512: Computer Systems Design Services

In the CERT database, 11 businesses list 541512 as a primary code and 14 businesses list it as a secondary code making a total of 25 businesses (6.6% of Sector 54).

The first quartile is defined as \$665,043.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,337,562.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,367,154.00, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$12.2 M)

No businesses listing 541512 as a code exceed the standard for this code set.

Other than those graduating, 3 businesses are within \$5 M, and 10 businesses are within \$10 M of graduation.

Current MMD Standard Data (\$12.9 M)

There is a \$0.7 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 2 businesses are within \$5 M, and 8 businesses are within \$10 M of graduation.

SBA Standard Data (\$27.5 M)

There is a \$15.3 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and no businesses are within \$15 M.

NAICS Code 541513: Computer Facilities Management Services

In the CERT database, 1 business lists 541513 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.2% of Sector 54).

The first quartile is defined as \$2,587,341.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,587,341.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,587,341.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$22.9
Current MMD (in Millions)	541513 does not exist in this code set
SBA (in Millions)	\$27.5

NAICS Code 541519: Other Computer Related Services

In the CERT database, 5 businesses lists 541519 as a primary code and 1 business lists it as a secondary code making a total of 6 businesses (1.6% of Sector 54).

The first quartile is defined as \$273,678.30, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$655,439.30, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,055,811.20, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.9
Current MMD (in Millions)	\$7.9
SBA (in Millions)	\$27.5

NAICS Code 541611: Admin Management and Gen. Management Consulting Services

In the CERT database, 23 businesses list 5415611 as a primary code and 5 businesses list it as a secondary code making a total of 28 businesses (7.4% of Sector 54).

The first quartile is defined as \$55,606.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$193,232.94, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$696,521.08, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$10.8 M)

No businesses listing 541512 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 2 businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$9 M)

There is a \$1.8 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 3 businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$4.2 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541612: Human Resources Consulting Services

In the CERT database, 8 businesses list 5415612 as a primary code and 1 business) lists it as a secondary code making a total of 9 businesses (2.4% of Sector 54).

The first quartile is defined as \$29,663.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$143,423.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$722,489.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.7
Current MMD (in Millions)	\$12.7
SBA (in Millions)	\$15.0

NAICS Code 541613: Marketing Consulting Services

In the CERT database, 6 businesses list 5415613 as a primary code and 6 businesses list it as a secondary code making a total of 12 businesses (3.2% of Sector 54).

The first quartile is defined as \$28,310.58, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$82,928.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$360,123.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$22.9
Current MMD (in Millions)	\$22.9
SBA (in Millions)	\$15.0

NAICS Code 541614: Process, Physical Distribution and Logistics Consulting Services

In the CERT database, 1 business lists 5415614 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (0.5% of Sector 54).

The first quartile is defined as \$272,242.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$339,842.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$407,443.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.8
Current MMD (in Millions)	\$12.8
SBA (in Millions)	\$15.0

NAICS Code 541618: Other Management Consulting Services

In the CERT database, 4 businesses list 5415618 as a primary code and 7 businesses list it as a secondary code making a total of 11 businesses (2.9% of Sector 54).

The first quartile is defined as \$154,402.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,233,333.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,610,960.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$9.5 M)

No businesses listing 541618 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1M, 2 businesses are within \$3M, and 2 businesses are within \$5M of graduation.

Current MMD Standard Data (\$9.5 M)

There is no difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1M, 2 businesses are within \$3M, and 2 businesses are within \$5M of graduation.

SBA Standard Data (\$15 M)

There is a \$5.5M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1M, no businesses are within \$3 M, and no businesses are within \$5M of graduation.

NAICS Code 541620: Environmental Consulting Services

In the CERT database, 3 businesses list 541620 as a primary code and 7 businesses list it as a secondary code making a total of 10 businesses (2.9% of Sector 54).

The first quartile is defined as \$202,487.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$439,972.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,839,011.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.2 M)

2 businesses listing 541620 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1M, and 1 business is within \$3M of graduation.

Current MMD Standard Data (\$5.2 M)

There is no difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1M, and 1 business is within \$3M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.8 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541690: Other Scientific and Technical Consulting Services

In the CERT database, 5 businesses list 541690 as a primary code and 5 businesses list it as a secondary code making a total of 10 businesses (2.9% of Sector 54).

The first quartile is defined as \$202,487.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$439,972.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,839,011.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.2 M)

2 businesses listing 541620 as a code exceed the standard for this code set.

Other than those who graduate, No businesses are within \$1 M, and 1 business is within \$3 M of graduation.

Current MMD Standard Data (\$5.2 M)

There is no difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, No businesses are within \$1 M, and 1 business is within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.8 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541820: Public Relations Agencies

In the CERT database, 3 businesses list 541820 as a primary code and 1 business lists it as a secondary code making a total of 4 businesses (1.0% of Sector 54).

The first quartile is defined as \$30,453.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$48,147.17, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$115,411.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, No businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.7
Current MMD (in Millions)	\$5.7
SBA (in Millions)	\$15.0

NAICS Code 541860: Direct Mail Advertising

In the CERT database, 1 business lists 541860 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.2% of Sector 54).

The first quartile is defined as \$3,185,626.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,185,626.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$3,185,626.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$9.4
Current MMD (in Millions)	\$9.4
SBA (in Millions)	\$15.0

NAICS Code 541890: Other Services Related to Advertising

In the CERT database, 4 businesses list 541890 as a primary code and 5 businesses list it as a secondary code making a total of 9 businesses (2.4% of Sector 54).

The first quartile is defined as \$118,333.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$216,997.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$621,844.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, No businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$12.7
Current MMD (in Millions)	\$12.7
SBA (in Millions)	\$15.0

NAICS Code 541921: Photography Studios, Portrait

In the CERT database, 2 businesses list 541921 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (0.5% of Sector 54).

The first quartile is defined as \$31,685.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$55,310.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$78,934.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$4.2
Current MMD (in Millions)	\$4.2
SBA (in Millions)	\$7.5

NAICS Code 541930: Translation and Interpretation Services

In the CERT database, 3 businesses list 541990 as a primary code and 1 business lists it as a secondary code making a total of 4 businesses (1.0% of Sector 54).

The first quartile is defined as \$175,936.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$714,062.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,345,997.92, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (N/A)

541930 does not exist in this code set.

Current MMD Standard Data (\$4.1 M)

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, No businesses are within \$1 M, and 2 businesses are within \$3 M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$3.4 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541690: Other Scientific and Technical Consulting Services

In the CERT database, 5 businesses list 541690 as a primary code and 5 businesses list it as a secondary code making a total of 10 businesses (2.9% of Sector 54).

The first quartile is defined as \$202,487.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$439,972.83, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,839,011.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.2 M)

2 businesses listing 541620 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, and 1 business is within \$3 M of graduation.

Current MMD Standard Data (\$5.2 M)

There is no difference between the Current and 2012 MMD standards.

2 businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, and 1 business is within \$3 M of graduation.

SBA Standard Data (\$15 M)

There is a \$9.8 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 541990: All Other Professional, Scientific and Technical Services

In the CERT database, 1 business lists 541990 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.2% of Sector 54).

The first quartile is defined as \$835,193.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$835,193.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$835,193.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation

Code Set	Size Standard
2012 MMD (in Millions)	\$4.7
Current MMD (in Millions)	\$4.7
SBA (in Millions)	\$15.0

Sector 56: Admin, Waste, and Remediation

In the CERT Database, Sector 56 consists of 12 NAICS codes reported. Codes within this sector are reported a total of 110 times. Sector 56 accounts for 7% of the CERT database. Of the businesses reported in this section, 2 businesses, or 1.8% would graduate if the Current MMD standard were adopted. 3 or 2.7% would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 561110: Office Administrative Services

In the CERT database, no businesses list 561110 as a primary code and 2 businesses list it as a secondary code making a total of 2 businesses (1.8% of Sector 54).

The first quartile is defined as \$35,329.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$47,059.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$58,789.50, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.5
Current MMD (in Millions)	\$7.5
SBA (in Millions)	\$7.5

NAICS Code 561320: Temporary Help Services

In the CERT database, 6 businesses list 561320 as a primary code and 1 business lists it as a secondary code making a total of 7 businesses (2.9% of Sector 54).

The first quartile is defined as \$567,963.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,390,740.3, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,837,382.67, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$23 M)

No businesses listing 561320 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and 1 business is within \$15 M of graduation.

Current MMD Standard Data (\$20.1 M)

There is a \$2.9 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and 1 business is within \$15 M of graduation.

SBA Standard Data (\$27.5 M)

There is a \$4.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$5 M, no businesses are within \$10 M, and no businesses are within \$15 M of graduation.

NAICS Code 561790: Other Services to Buildings or Dwellings

In the CERT database, no businesses list 561790 as a primary code and 2 businesses list it as a secondary code making a total of 2 businesses (.0.9% of Sector 56).

The first quartile is defined as \$389,380.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$432,277.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$475,174.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.8
Current MMD (in Millions)	\$8.8
SBA (in Millions)	\$7.5

NAICS Code 561920: Convention and trade Show Organizers

In the CERT database, no businesses list 561920 as a primary code and 2 businesses list it as a secondary code making a total of 2 businesses (0.9% of Sector 56).

The first quartile is defined as \$1,130,701.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,130,701.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,130,701.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.6
Current MMD (in Millions)	\$10.9

SBA (in Millions)	\$11.0
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NAICS Code 562111: Solid Waste Collection

In the CERT database, 5 businesses list 562111 as a primary code and 4 businesses list it as a secondary code making a total of 9 businesses (8.1% of Sector 56).

The first quartile is defined as \$509,614.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$730,442.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,668,173.82, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$7.2 M)

No businesses listing 562111 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, 2 businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6.4 M)

There is a \$0.8 M difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 2 businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

SBA Standard Data (\$38.5 M)

There is a \$31.3 M difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, No businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 562112: Hazardous Waste Collection

In the CERT database, 1 business lists 562112 as a primary code and no businesses list it as a secondary code making a total of 1 business (0.9% of Sector 56).

The first quartile is defined as \$2,749,178.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,749,178.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,749,178.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	562112 does not exist in this code set
Current MMD (in Millions)	562112 does not exist in this code set
SBA (in Millions)	\$38.5

NAICS Code 562119: Other Waste Collection

In the CERT database, 1 business lists 562119 as a primary code and 5 businesses list it as a secondary code making a total of 6 businesses (5.4% of Sector 56).

The first quartile is defined as \$202,636.58, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$705,269.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,078,056.30, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$5.4 M)

1 business listing 562112 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

Current MMD Standard Data (\$5.4M)

There is no difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

SBA Standard Data (\$38.5M)

There is a \$33.1 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 562211: Hazardous Waste Treatment and Disposal

In the CERT database, no businesses list 562211 as a primary code and 1 business lists it as a secondary code making a total of 1 business (.0.9% of Sector 56).

The first quartile is defined as \$4,031,890.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$4,031,890.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,031,890.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$22.6
Current MMD (in Millions)	\$22.6
SBA (in Millions)	\$38.5

NAICS Code 562219: Other Nonhazardous Waste Treatment and Disposal

In the CERT database, no businesses list 562219 as a primary code and 2 businesses list it as a secondary code making a total of 2 businesses (1.8% of Sector 56).

The first quartile is defined as \$2,876,479.42, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,022,516.50, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$7,168,553.58, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	562219 Does not exist is this code set
Current MMD (in Millions)	562219 Does not exist is this code set
SBA (in Millions)	\$38.5

NAICS Code 562910: Remediation Services

In the CERT database, 8 businesses list 562910 as a primary code and 5 businesses list it as a secondary code making a total of 13 businesses (11.8% of Sector 56).

The first quartile is defined as \$659,885.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,766,342.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,749,178.33, which means 75% of listed average gross receipts are less than this number.

2012 MMD Standard Data (\$6 M)

2 businesses listing 562910 as a code exceeds the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 6 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$7.9 M)

There is a \$1.9 M difference between the Current and 2012 MMD standards.

1 business listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 2 businesses are within \$5 M of graduation.

SBA Standard Data (\$20.5 M)

There is a \$14.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 6 businesses are within \$5 M of graduation.

NAICS Code 562920: Materials Recovery Facilities

In the CERT database, no businesses list 562920 as a primary code and 1 business lists it as a secondary code making a total of 1 business (0.9% of Sector 56).

The first quartile is defined as \$2,668,173.82, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,668,173.82, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,668,173.82, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$8.6
Current MMD (in Millions)	\$8.6
SBA (in Millions)	\$20.5

NAICS Code 562991: Septic Tank and Related Services

In the CERT database, 2 businesses list 562991 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (1.8% of Sector 56).

The first quartile is defined as \$792,479.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,337,204.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,881,929.00, which means 75% of listed average gross receipts are less than this number.

Analysis 2012 MMD Standard Data (\$6.1 M)

No businesses listing 562991 as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1M, no businesses are within \$3M, and 1 business is within \$5M of graduation.

Current MMD Standard Data (\$6.1M)

There is no difference between the Current and 2012 MMD standards.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1M, no businesses are within \$3M, and 1 business is within \$5M of graduation.

SBA Standard Data (\$7.5 M)

There is a \$1.4M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1M, no businesses are within \$3 M, and no businesses are within \$5M of graduation.

Sector 61: Educational Services

In the CERT Database, Sector 61 consists of 4 NAICS codes reported. Codes within this sector are reported a total of 11 times. Sector 61 accounts for 0.7% of the CERT database. Of the businesses reported in this section, no businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 611420: Computer Training

In the CERT database, 1 business list 611420 as a primary code and 2 businesses list it as a secondary code making a total of 3 businesses (27.2% of Sector 61).

The first quartile is defined as \$378,078.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$714,431.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,753,821.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	611420 does not exist in this code set
Current MMD (in Millions)	611420 does not exist in this code set
SBA (in Millions)	\$7.5

NAICS Code 611430: Professional & Management Development Training

In the CERT database, 1 business lists 611430 as a primary code and no businesses list it as a secondary code making a total of 1 business (9.0% of Sector 61).

The first quartile is defined as \$240,239.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$240,239.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$240,239.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$10.9
Current MMD (in Millions)	\$10.9
SBA (in Millions)	\$11.0

NAICS Code 611699: All Other Miscellaneous Schools and Institutions

In the CERT database, 1 business lists 611699 as a primary code and no businesses list it as a secondary code making a total of 1 business (9.0% of Sector 61).

The first quartile is defined as \$4,000.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$4,000.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$4,000.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$5.3
Current MMD (in Millions)	\$5.3
SBA (in Millions)	\$11.0

NAICS Code 611710: Educational Support Services

In the CERT database, 5 businesses list 611710 as a primary code and no businesses list it as a secondary code making a total of 5 businesses (45.5% of Sectors 44-45).

The first quartile is defined as \$70,314.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$117,562.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$151,750.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.1
Current MMD (in Millions)	\$7.1
SBA (in Millions)	\$15.0

Sector 62: Health Care & Social Assistance Services

In the CERT Database, Sector 62 consists of 9 NAICS codes reported. Codes within this sector are reported a total of 19 times. Sector 62 accounts for 1.2% of the CERT database. Of the businesses reported in this section, no businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 621330: Offices of Mental Health Practitioners (Except Physicians)

In the CERT database, 2 businesses list 621330 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (10.5% of Sector 62).

The first quartile is defined as \$3,295.50, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$5,907.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$8,519.83, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	621330 does not exist in this code set.
Current MMD (in Millions)	621330 does not exist in this code set.
SBA (in Millions)	\$7.5

NAICS Code 621399: Offices of All Other Miscellaneous Health Practitioners

In the CERT database, 1 business lists 621399 as a primary code and no businesses list it as a secondary code making a total of 1 business (5.2% of Sector 62).

The first quartile is defined as \$10,273.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$10,273.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$10,273.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$2.1
Current MMD (in Millions)	\$2.1
SBA (in Millions)	\$7.5

NAICS Code 621420: Outpatient Mental Health and Substance Abuse Centers

In the CERT database, 2 businesses list 621420 as a primary code and no businesses list it as a secondary code making a total of 2 businesses (10.5% of Sector 62).

The first quartile is defined as \$2,174,036.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$3,935,861.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$5,697,685.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (N/A)

621420 does not exist in this code set.

Current MMD Standard Data (\$4.1 M)

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, 1 business is within \$1 M, 1 business is within \$3 M, and 1 business is within \$5 M of graduation.

SBA Standard Data (\$7.5 M)

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 621610: Home Health Care Services

In the CERT database, 3 businesses list 621610 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (15.7% of Sector 62).

The first quartile is defined as \$1,900,334.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$2,065,286.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$2,178,708.83, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6 M)

No businesses listing this as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

Current MMD Standard Data (\$6 M)

There is no difference between this standard and the 2012 MMD standard.

No businesses listing this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 3 businesses are within \$5 M of graduation.

SBA Standard Data (\$15 M)

There is a \$1.5 M difference between this standard and the 2012 MMD standard.

No businesses using this as a code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 623220: Residential Intellectual and Developmental Disability Facilities

In the CERT database, 1 business lists 623220 as a primary code and no businesses lists it as a secondary code making a total of 1 business (5.2% of Sector 62).

The first quartile is defined as \$291,841.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$291,841.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$291,841.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	623220 does not exist in this code set.
Current MMD (in Millions)	623220 does not exist in this code set.
SBA (in Millions)	\$15.0

NAICS Code 624110: Child and Youth Services

In the CERT database, 1 business lists 624110 as a primary code and no businesses list it as a secondary code making a total of 1 business (5.2% of Sector 62).

The first quartile is defined as \$1,402.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$1,402.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,402.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	62110 does not exist in this code set.
Current MMD (in Millions)	62110 does not exist in this code set.
SBA (in Millions)	\$11.0

NAICS Code 624120: Services for the Elderly and Persons with Disabilities

In the CERT database, no businesses list 624120 as a primary code and 1 business lists it as a secondary code making a total of 1 business (5.2% of Sector 62).

The first quartile is defined as \$22,055.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$22,055.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$22,055.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$6.4
Current MMD (in Millions)	\$6.4
SBA (in Millions)	\$11.0

NAICS Code 624190: Other Individual and Family Services

In the CERT database, 3 businesses list 624190 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (15.7% of Sector 62).

The first quartile is defined as \$7,368.83, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$8,071.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$59,618.83, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$3.0
Current MMD (in Millions)	\$3.0
SBA (in Millions)	\$11.0

NAICS Code 624310: Vocational Rehabilitation Services

In the CERT database, 1 business lists 624310 as a primary code and 1 business lists it as a secondary code making a total of 2 businesses (10.5% of Sector 62).

The first quartile is defined as \$441,360.25, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$441,360.25, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$441,360.25, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$7.3
Current MMD (in Millions)	\$7.3
SBA (in Millions)	\$11.0

Sector 71: Arts, Entertainment, and Recreation Services

In the CERT Database, Sector 71 consists of 2 NAICS codes reported. Codes within this sector are reported a total of 2 times. Sector 71 accounts for 0.1% of the CERT database. Of the businesses reported in this section, no businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 711320: Promoters of Performing Arts, Sports & Similar Events with Facilities

In the CERT database, 1 business lists 711320 as a primary code and no businesses list it as a secondary code making a total of 1 business (100% of Sector 71).

The first quartile is defined as \$377,010.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$377,010.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$377,010.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those who would graduate, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	N/A
Current MMD (in Millions)	N/A
SBA (in Millions)	\$15

NAICS Code 713990: All Other Amusement and Recreation Industries

In the CERT database, 1 business lists 713990 as a primary code and no businesses list it as a secondary code making a total of 1 business (100% of Sector 71).

The first quartile is defined as \$28,084.33, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$28,084.33, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$28,084.33, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those who would graduate, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$1.3
Current MMD (in Millions)	\$1.3
SBA (in Millions)	\$7.5

Sector 72: Accommodations & Food Services

In the CERT Database, Sector 72 consists of 1 NAICS codes reported. Codes within this sector are reported a total of 1 time. Sector 72 accounts for .06% of the CERT database. Of the businesses reported in this section, no businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 722320: Caterers

In the CERT database, 1 business lists 722320 as a primary code and no businesses list it as a secondary code making a total of 1 business (100% of Sector 72).

The first quartile is defined as \$16,192.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$16,192.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$16,192.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those who would graduate, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$4.8
Current MMD (in Millions)	\$3.7
SBA (in Millions)	\$7.5

Sector 81: Other Services

In the CERT Database, Sector 81 consists of 5 NAICS codes reported. Codes within this sector are reported a total of 8 times. Sector 81 accounts for 0.5% of the CERT database. Of the businesses reported in this section, no businesses would graduate if the Current MMD standard were adopted. No businesses would graduate if the 2012 MMD standard remained in effect. No businesses would graduate if the SBA standard were adopted.

NAICS Code 811111: General Automotive Repair

In the CERT database, 1 business lists 811111 as a primary code and no businesses list it as a secondary code making a total of 1 business (12% of Sector 81).

The first quartile is defined as \$650,131.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$650,131.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$650,131.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$2.6

Current MMD (in Millions)	\$3.3
SBA (in Millions)	\$7.5

NAICS Code 811118: Other Automotive Mechanical & Electrical Repair and Maintenance

In the CERT database, 1 business lists 811118 as a primary code and no businesses list it as a secondary code making a total of 1 business (12% of Sectors 81).

The first quartile is defined as \$650,131.00, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$650,131.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$650,131.00, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$6.4
Current MMD (in Millions)	\$3.8
SBA (in Millions)	\$7.5

NAICS Code 811211: Consumer Electronics Repair and Maintenance

In the CERT database, 1 business lists 811211 as a primary code and no businesses list it as a secondary code making a total of 1 business (12% of Sector 81).

The first quartile is defined as \$227,036.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$227,036.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$227,036.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$1.0
Current MMD (in Millions)	\$6.7
SBA (in Millions)	\$7.5

NAICS Code 811212: Computer and Office Machine Repair and Maintenance

In the CERT database, 2 businesses list 811212 as a primary code and no businesses list it as a secondary code making a total of 3 businesses (37% of Sector 81).

The first quartile is defined as \$557,130.17, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$719,300.00, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$1,442,974.50, which means 75% of listed average gross receipts are less than this number.

Analysis

2012 MMD Standard Data (\$6.6M)

No businesses listing this as a code exceed the standard for this code set.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and 1 business is within \$5 M of graduation.

Current MMD Standard Data (\$8.2M)

There is a \$2.4 M difference between this standard and the 2012 MMD standard.

No businesses listing this as either their primary or secondary code would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation

SBA Standard Data (\$27.5 M)

There is a \$19.3 M difference between this standard and the 2012 MMD standard.

No businesses using this code as either their primary or secondary would graduate upon a move to this standard.

Other than those graduating, no businesses are within \$1 M, no businesses are within \$3 M, and no businesses are within \$5 M of graduation.

NAICS Code 811412: Appliance Repair and Maintenance

In the CERT database, no businesses list 811412 as a primary code and 1 business lists it as a secondary code making a total of 1 business (12% of Sector 81).

The first quartile is defined as \$227,036.67, which means that 25% of listed average gross receipts are less than this number.

The median quartile is defined as \$227,036.67, which means 50% of listed average gross receipts are less than this number.

The third quartile is defined as \$227,036.67, which means 75% of listed average gross receipts are less than this number.

Analysis

No businesses would graduate upon a move to any of the code sets examined.

Other than those graduating, no businesses are within close proximity to graduation.

Code Set	Size Standard
2012 MMD (in Millions)	\$2.7
Current MMD (in Millions)	\$3.9
SBA (in Millions)	\$15

Executive Board Determination & Rationale

It is the CERT Program mission to maximize opportunities for local small businesses through exceptional services, innovative practices, strategic partnerships, and ensuring social and economic justice to our local small businesses. Upon reviewing the findings, the Executive Board has made the following determinations:

1. To adopt the SBA Size Standard;
2. To pilot, for Sector 23 businesses, a “provisional status” available for graduating businesses; and
3. During a 6 month planning phase, to create an implementation plan for implementing (1) the SBA standard and (2) the “provisional status”.

Rationale for Adopting the SBA Size Standard

The SBA Size Standard provides a process that allows for determining whether a business is small by both AGR and/or number of employees. The SBA’s rationale behind this flexibility is to allow for industry standards which “best represent the magnitude of operations of a business.”

This rationale is aligned with the mission of the CERT Program. In addition, the SBA standard provides the following, which further aligns with the CERT Program:

1. Data used in determining the size standards is pulled directly from the 2002 Economic Census administered by the U.S. Census Bureau which could provide greater intelligence as to the makeup of the CERT Program marketplace;
2. Specific benchmarks for determining the size standards, by industry, exist.⁵

Rationale for the “Provisional Status”

As a local program, the CERT Program supports our local economic base. In the spirit of providing social and economic justice to our local small businesses, the CERT Program seeks to build and support small businesses to position them for the competitive marketplace. In an effort to best do this, the CERT Program needed to (1) be transparent with the changes taking place and (2) hear from the community ultimately impacted as it relates to what would best further our mission to support local small businesses.

The Executive Board met with various community stakeholders⁶ The Executive Board also received feedback through surveys administered throughout the community. Through this feedback, concerns were presented as it relates to having a more restricted or more liberal size standard.

The main concern pertains to capacity; capacity for the small businesses remaining in the program and capacity for businesses that would graduate out of the program. Over the last few years, demand for small businesses in certification programs that government entities require are used for business inclusion efforts has increased. Simultaneously, some of these small businesses have experienced the problem of growing too fast and have gone out of business because they were not properly positioned for that growth. The CERT Program seeks to maximize opportunities for local small businesses, but not at the cost of putting them out of business. As such, the CERT Program seeks to create innovative practices and strategic partnerships that will better position these businesses. Having a “provisional status” would help attain this goal.

As it relates to capacity for businesses graduating out of the CERT Program, the concern is whether such businesses would truly be positioned to compete with the larger marketplace. In considering the mission of the CERT Program, to set a graduating business up for failure in the

⁵ There are three different “anchor size standards”: \$7.0 million for the services, retail trade, construction, and other industries with receipts based size standards, 500 employees for the manufacturing, mining and other industries with employee based size standards. “Anchor size standards” are essentially the benchmarks for SBA analysts in determining size standards. After establishing anchor standards for aggregate sectors (i.e. Sector 23-Construction), analysts can look at individual codes (i.e. 236115- Residential Building Construction,) and determine whether or not the processes behind the execution or production of those services or goods display ‘differing industry characteristics’ based on primary and secondary factors. Primary factors include: 1) Average firm size 2) Degree of competition within an industry 3) Start-up costs and entry barriers 4) Distribution of firms by size and 5) Small business share in Federal contracts. Secondary factors include: 1) Technological change, 2) Competition among industries 3) Industry growth trends, and 4) The impacts on SBA programs. To the extent that they do, the size standard for that individual code will be lower or higher than the anchor.

⁶ Between January and June of 2015, the Executive Board met with associations such as the Association of Women Contractors, Associated General Contractors of Minnesota, Minnesota Sports Facilities Authority, and the National Association of Minority Contractors. In addition, surveys were created by working with community stakeholders, as well as the Federal Reserve Bank of Minneapolis.

larger marketplace would not be aligned with the mission. As a result, maintaining some connection with the CERT Program in the form of a “provisional status”, for a set period of time, may serve as a tool to better position these graduating businesses to compete, while concurrently assisting local small businesses.

As such, the CERT Program supports the creation of a “provisional status”. The rationale behind the “provisional status” is that those businesses that recently graduate out of the CERT Program are uniquely positioned to provide opportunities for local small businesses that could positively impact our local economic marketplace. In addition, such businesses may not yet be quite ready to compete with larger businesses in the same industry. As a result, the “provisional status” could provide a more streamlined pipeline from growth out of small business programs to a competitive position in the private sector. Appropriately positioning businesses to compete in the private sector, rather than setting them up for failure is a value of the CERT Program.

The “provisional status” would allow a recently graduated business to continue maintaining a certification status, provided it meets specific criteria. The specific criteria for this status will be further developed during the 6-month implantation planning phase, noted below. A “provisional status” business would hold this status for a defined period of time. Below are suggested points of emphasis under which the “provisional status” criteria will be developed. In consideration for the provisional status, a business would:

1. Demonstrate a level of participation of other local small businesses⁷, on projects, both private and public sector, where subcontracting opportunities existed.
2. Provide documentation exhibiting inclusion of women and minorities in the business’ workforce.
3. Foster a mentor-protégé relationship with other small businesses.
4. Report both public and private sector business and workforce inclusion efforts.

The provisional status designation will be piloted on Sector 23. The rationale for this is because Sector 23 saw the greatest changes with the shift to the new applicable size standard.

6-Month Implementation Planning Phase

The effective date for these changes will be January 1, 2016. In an effort to support a smooth transition, the Executive Board has determined that a 6-month implementation planning phase for these changes will occur. During this implementation phase:

1. The provisional status criteria will be further developed with community outreach and input;
2. Businesses that will come upon recertification will be held to the 2012 MMD standard ;
3. Businesses applying for new certification will be held to the 2012 MMD standard.; and

⁷ The CERT Program is a small business inclusion program. As such, all businesses that are CERT certified must be local, small businesses. Encompassed within this local, small business inclusion program are minority-owned business enterprise (MBE) and woman-owned business enterprise (WBE) certification designations.

4. If a business has graduated since February 20, 2014, the date of the first Executive Board Resolution pertaining to the size standard evaluation, on January 1, 2016, such a business may apply to be considered for a “provisional status”.

Conclusion

The final Executive Board Resolution on this matter will be drafted on June 30, 2015, after review of comments from the public comment period.