Major City General Fund Revenues

Property Taxes

Property tax revenues account for about 38% of general revenues. In any given year several factors affect how much an individual property owner pays in city property taxes, including the following:

- City spending and financing needs.
- · Size of the tax base.
- Composition of the tax base.

City Spending and Financing Needs

Property taxes are the primary revenue source that the Mayor and City Council control. The state establishes guidelines by which property taxes are administered, including how the tax burden is spread among different types of properties, but local elected officials have discretion over how much total property tax revenue to collect. As a result, city spending pressures and the availability of other funding, like state aid and local fees, often dictate the size of the property tax levy in any given year.

| Saint Paul Taxable Market Value | | |
|---------------------------------|------------------|--|
| Payable in 2017 | \$20,934,972,700 | |
| Payable in 2018 | \$22,990,434,100 | |
| Payable in 2019 (est.) | \$24,888,818,300 | |

| Saint Paul Tax Capacity | | |
|-------------------------|---------------|--|
| Payable in 2017 | \$258,127,364 | |
| Payable in 2018 | \$284,641,973 | |
| Payable in 2019 (est.) | \$307,223,286 | |

Property Tax Base

The size of the property tax base is a function of taxable market value and the composition of the tax base. Yearly changes in market values are attributable to many factors, the most important of which is the demand for both residential and commercial property. As property values change, the size of the tax base also changes proportionately. A larger base allows for a broader distribution of the tax burden, which results in a lower tax rate.

Tax Base and Class Rates

The composition of the tax base determines the relative distribution of the tax levy among taxpayers. The State of Minnesota has established a class rate system which allocates different shares of property tax burden based on the use of a property (see chart). Apartments, residential homes, and commercial/industrial properties all have a different class rate. A higher class rate will result in a relatively higher share of tax capacity. Based on the class rate structure, one dollar of commercial/industrial property value has a greater relative tax capacity than one dollar of residential property value.

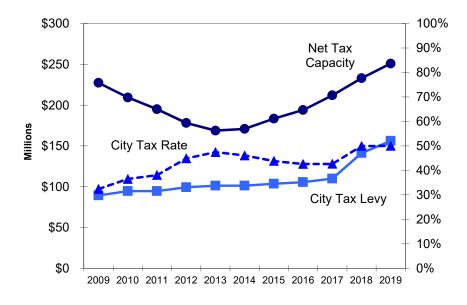
| Minnesota Property Tax Class Rates Payable in 2019 | | |
|--|------------|--|
| Property Type | Class Rate | |
| Residential Homestead | | |
| Up to \$500,000 | 1.00% | |
| Over \$500,000 | 1.25% | |
| Apartments (4 or more units) | 1.25% | |
| Commercial/Industrial | | |
| Up to \$150,000 | 1.50% | |
| Over \$150,000 | 2.00% | |

Property Taxes

2019 Adopted Budget and Levy

The 2019 adopted City levy is \$156,052,538 which is an increase of 10.46% from 2018. Of the adopted levy, \$154 million will fund city activities. \$120 million will go to the City's general fund, \$15 million for debt service, and \$19 million will fund the Saint Paul Public Library Agency. The City also levies taxes on behalf of the Saint Paul Port Authority, whose adopted 2019 levy is \$2 million.

City of Saint Paul Property Tax Levy, Tax Rates and Net Tax Capacity, 2009-2019



Tax Dollars and the Services They Buy

Taxpayers often wonder what happens to the property taxes they pay. Here is an example for a typical home in Saint Paul in 2019:

The property tax bill is a combined statement covering the City of Saint Paul, School District 625, Ramsey County, and other "special taxing districts" such as the Metropolitan Council and local watershed districts. In 2019, a home with a taxable value of \$186,200 could expect a total property tax bill of approximately \$2,814.

Approximately 30% of the total property tax payment for taxes payable in 2019 pays for City services – \$828 in this example.

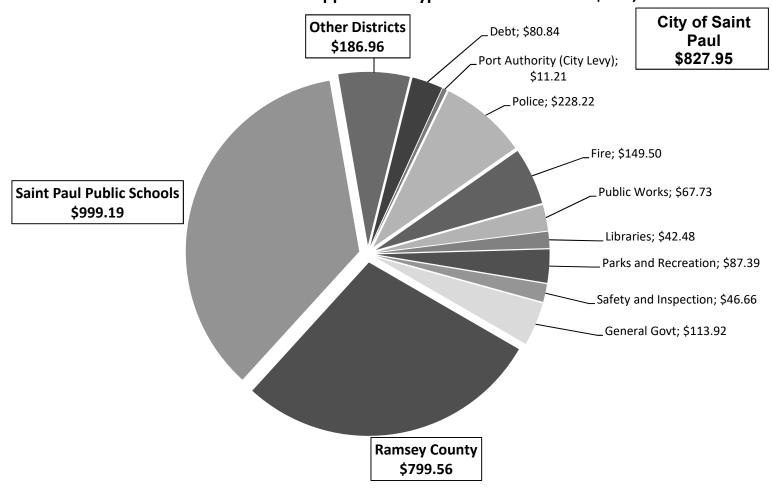
For this particular home, the property tax payment of \$828 to the City would include the following amounts for key city services:

- \$228 per year for police services
- \$150 per year for fire and emergency medical services
- \$87 per year to operate and maintain the parks and recreation system
- \$42 per year to operate and buy materials for the Saint Paul Public Libraries
- \$80 per year for capital debt service-the cost of building new park and library facilities, playgrounds, and street construction

Property taxes cover only a small part of the total cost of services. In total, property taxes support only about 20% of the City's total spending and cover about 42% of the combined City and Library General Fund budgets. In comparison, the City's total adopted 2019 property tax levy for all City purposes—approximately \$156 million— is less than the combined Police and Fire department operating budgets of \$193 million.

Estimated 2019 Saint Paul Property Taxes

Estimated 2019 Tax Rates Applied to a Typical Home Valued at \$186,200

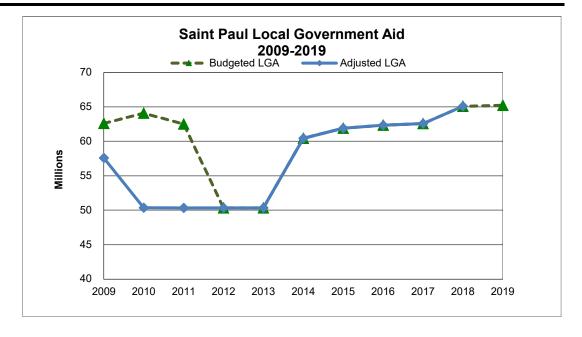


Local Government Aid (LGA)

Local Government Aid was initiated in 1971 as part of the "Minnesota Miracle", and was intended to provide property tax relief to Minnesota cities. The state provides Local Government Aid to cities throughout Minnesota based on a "need/capacity" formula that compares each city's tax base to an estimated level of spending needs based on local conditions. Cities which will not have enough local revenue capacity to meet their spending needs under this formula receive Local Government Aid.

For many years, LGA grew annually indexed to inflation. In 2003, the Governor and legislature approved changes to the funding formula and levels that greatly limited Saint Paul's LGA. LGA has continued to remain a volatile revenue source since 2003 and was reduced midyear in 2008, 2009, 2010 and 2011. Actual LGA received by the City remained flat for three consecutive years from 2011 to 2013. After a significant restoration in 2014 of \$10.1 million, LGA grew at or below the rate of inflation through 2017. The 2018 budget included a \$2.5 million increase in LGA, based on the omnibus tax bill approved by the governor and legislature at the end of the 2017 legislative session. The 2019 adopted budget includes a small formula-driven LGA increase of 0.2% over

| Saint Paul Local Government Aid 2008-2018 | | |
|--|-------------|--------|
| | LGA Funding | Change |
| 2009 | 62,600,018 | |
| 2009* | 57,569,445 | -8.0% |
| 2010 | 64,079,116 | 11.3% |
| 2010** | 50,345,488 | -21.4% |
| 2011 | 62,505,032 | 24.2% |
| 2011* | 50,320,488 | -19.5% |
| 2012 | 50,320,488 | 0.0% |
| 2013 | 50,320,488 | 0.0% |
| 2014 | 60,422,253 | 20.1% |
| 2015 | 61,887,988 | 2.4% |
| 2016 | 62,337,589 | 0.7% |
| 2017 | 62,562,185 | 0.4% |
| 2018 | 65,071,602 | 4.0% |
| 2019 | 65,217,748 | 0.2% |



^{*}Adjusted LGA revenues

^{**} In 2010 and 2011, the City's state aid was also reduced by a cut in Market Value Homestead Credit.

Franchise Fees

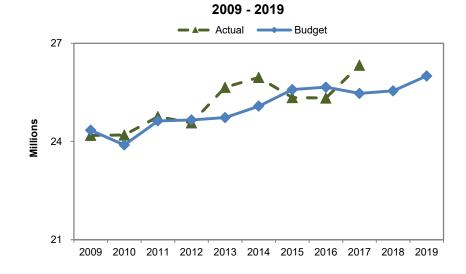
Utilities pay the City of Saint Paul a fee for use of City streets and right-of-ways in delivering services to the residents and businesses of Saint Paul. This fee represents usage charges for City-owned assets that utilities may use or disrupt in the process of constructing, installing, and maintaining their distribution and delivery systems.

Under state law, utilities may pass on their fees to utility customers on monthly bills. For each utility, the franchise fee is based on a negotiated formula adopted by City Council ordinance. Most of this revenue goes to the General Fund, but some franchise revenue supports debt service or specific City programs.

Saint Paul Franchise Agreements:

- **Xcel Energy** supplies natural gas and electrical service to Saint Paul homes and businesses.
- Comcast and Century Link provide cable television to Saint Paul homes and businesses.
- **District Cooling**, part of District Energy, supplies cooled water for air conditioning in most of downtown Saint Paul.
- **District Energy** provides heat to much of downtown Saint Paul and electricity to Xcel Energy.

Actual Budget 24,342,799 24,184,937 2009 23,893,730 24,195,778 2010 24,629,518 24,758,457 2011 2012 24,654,518 24,568,433 24,729,518 25,654,850 2013 25,079,518 25,957,526 2014 25,584,650 25,341,386 2015 2016 25,656,218 25,324,225 2017 25,466,879 26,329,251 25,546,879 2018 Adopted N/A 2019 Adopted 26,001,331 N/A

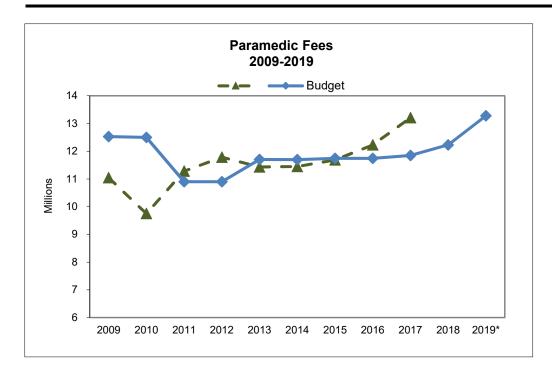


Franchise Revenues

Paramedic Fees

The Saint Paul Fire Department's paramedics and emergency medical technicians respond to over 36,000 emergency calls each year. Most of their calls require ambulance trips to hospitals from fires, accidents or other incidents. For these transportation and life support services, the Fire Department charges a series of fees. Most of these fees are paid through insurance and are based on the prices of private providers and other municipalities. Medicare and Medicaid reimburse for paramedic services at a fixed rate below that of most providers, which can reduce the collected fee per run. The 2019 budget provides funding for the Basic Life Support (BLS) unit. The BLS unit is responsible for non-emergency medic transports. The BLS unit transports are expected to generate new revenue for the City, budgeted at \$500,000 in 2019.

Paramedic fees support the General Fund operations of Fire and Safety Services.



| | Budget | Actual |
|--------------|------------|------------|
| 2009 | 12,530,936 | 11,045,682 |
| 2010 | 12,498,551 | 9,750,006 |
| 2011 | 10,900,000 | 11,284,205 |
| 2012 | 10,900,000 | 11,782,655 |
| 2013 | 11,700,000 | 11,428,650 |
| 2014 | 11,694,962 | 11,449,963 |
| 2015 | 11,744,962 | 11,686,052 |
| 2016 | 11,744,962 | 12,226,901 |
| 2017 | 11,844,962 | 13,209,033 |
| 2018 Adopted | 12,229,438 | N/A |
| 2019 Adopted | 13,279,438 | N/A |

State Pension Aids

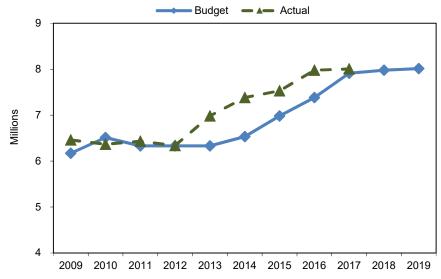
The state distributes aid to Police and Fire retirement programs in counties and municipalities based on fire and auto insurance premiums collected in the state. Taxes paid by insurers on those premiums are used to supplement police and fire pension contributions. Saint Paul receives aid for Police and Fire pensions based on a number of factors:

- the number of full-time firefighters and sworn police officers Saint Paul employs
- the uncovered liabilities (if any) of the police and fire pension funds
- the premiums collected by insurance companies in Minnesota

Only fire and auto insurance premiums are used to calculate pension aid.

State aid is also given to support PERA, the pension fund that includes non-public safety City employees.

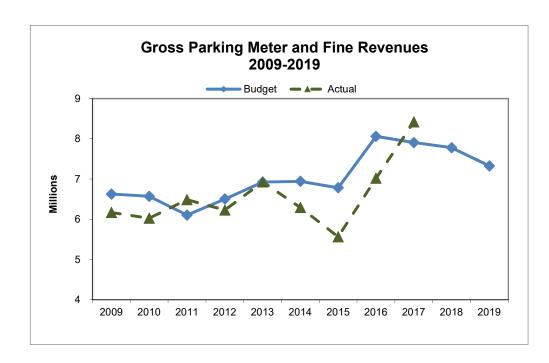
State Pension Aids (Police, Fire, and PERA) 2009-2019



| | Budget | Actual |
|--------------|-----------|-----------|
| 2009 | 6,172,731 | 6,459,128 |
| 2010 | 6,512,576 | 6,364,824 |
| 2011 | 6,333,132 | 6,433,722 |
| 2012 | 6,333,132 | 6,338,457 |
| 2013 | 6,333,132 | 6,982,099 |
| 2014 | 6,533,134 | 7,382,706 |
| 2015 | 6,982,099 | 7,527,738 |
| 2016 | 7,382,706 | 7,978,237 |
| 2017 | 7,912,706 | 8,005,373 |
| 2018 Adopted | 7,978,237 | N/A |
| 2019 Adopted | 8,013,098 | N/A |

Parking Meters and Fines

Parking meters and fines include revenues from parking meter collections, fines from parking and traffic enforcement, as well as fees collected through the City's continuance for dismissal program. The City operates over 2,000 metered parking spaces in areas around Saint Paul, and Saint Paul Police enforce both parking rules and the state's traffic laws on Saint Paul streets and highways. Meter payments are collected by a contracted vendor on behalf of the City, and fines are collected through the state court system. The courts retain 1/3rd of the revenue to cover costs, and the remainder is transferred to the City. In 2014 the State of Minnesota changed the way Continuance for Dismissals operated causing fewer people to chose using it as an option leading to a reduction in revenue.



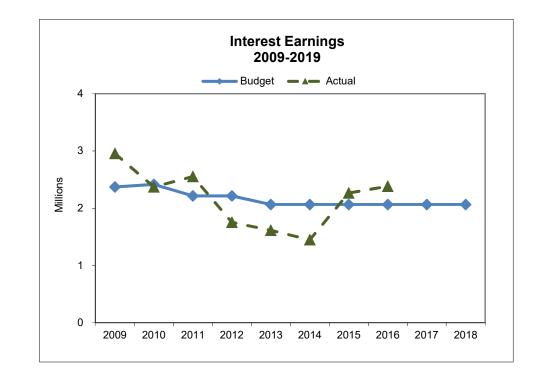
| | Budget | Actual |
|--------------|-----------|-----------|
| 2009 | 6,625,705 | 6,169,521 |
| 2010 | 6,570,987 | 6,026,438 |
| 2011 | 6,106,783 | 6,488,799 |
| 2012 | 6,505,758 | 6,228,829 |
| 2013 | 6,926,580 | 6,928,761 |
| 2014 | 6,943,080 | 6,293,814 |
| 2015 | 6,783,810 | 5,565,342 |
| 2016 | 8,061,794 | 7,019,173 |
| 2017 | 7,907,809 | 8,418,293 |
| 2018 Adopted | 7,780,496 | N/A |
| 2019 Adopted | 7,326,646 | N/A |

Interest Earnings

The City's investment pool earns annual returns based on two key factors: the investment balance of the pool (total amount invested), and the performance of the market. Interest earnings in certain Special Funds have also been awarded to the General Fund in past years.

The City's Investment Policy sets guidelines and restrictions on investments based on the duration of those investments and their relative risk. Investment objectives are **safety**, **liquidity**, **return**, and **loss avoidance**. The investment pool is in compliance with the City's Investment Policy and State statutes. State law restricts the types of securities in which municipal governments may invest.

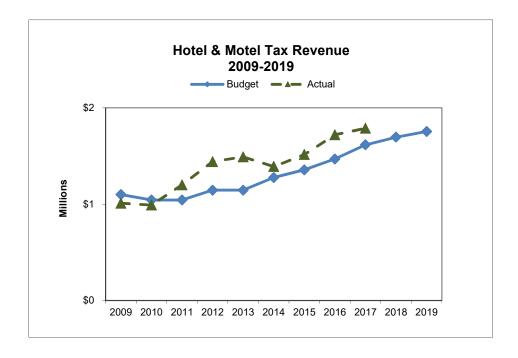
| | Budget | Actual |
|--------------|-----------|-----------|
| 2009 | 2,646,534 | 2,924,892 |
| 2010 | 2,371,534 | 2,955,923 |
| 2011 | 2,415,034 | 2,370,093 |
| 2012 | 2,215,034 | 2,552,191 |
| 2013 | 2,215,034 | 1,752,840 |
| 2014 | 2,065,034 | 1,614,972 |
| 2015 | 2,065,034 | 1,448,131 |
| 2016 | 2,065,034 | 2,264,481 |
| 2017 | 2,065,034 | 2,383,159 |
| 2018 Adopted | 2,065,034 | N/A |
| 2019 Adopted | 2,065,034 | N/A |



Hotel & Motel Tax

The City charges a 6% tax on all room charges in Saint Paul, in addition to the state sales tax. For hotels and motels under 50 rooms, the tax is 3%. The tax rate is set by state law.

The receipts from the hotel and motel tax are divided among the City's General and Debt Service Funds as well as the RiverCentre Convention and Visitors Authority (RCVA) and other City promotional efforts. Most of the revenue from the Hotel & Motel Tax is spent on efforts to promote the City as a destination for conventions and tourism, and to pay debt on visitor destinations like the RiverCentre. In 2019, Hotel & Motel Tax revenue in the General Fund is expected to increase by \$58,000.



| | Budget | Actual |
|--------------|-----------|-----------|
| 2009 | 1,100,000 | 1,009,590 |
| 2010 | 1,043,400 | 990,702 |
| 2011 | 1,043,400 | 1,199,831 |
| *2012 | 1,145,900 | 1,440,985 |
| 2013 | 1,145,900 | 1,490,362 |
| 2014 | 1,276,250 | 1,390,077 |
| 2015 | 1,356,400 | 1,515,120 |
| 2016 | 1,469,010 | 1,719,686 |
| 2017 | 1,615,800 | 1,787,319 |
| 2018 Adopted | 1,695,800 | N/A |
| 2019 Adopted | 1,754,050 | N/A |

* Beginning in 2012, the City of Saint Paul transitioned to a new chart of accounts leading to an impact on the distribution of Hotel & Motel Tax.

