



April 1, 2019

Dear Valued Customer:

Ken Berquist and Son Disposal proudly announce the sale of its commercial and residential business to Waste Management of Minnesota, Inc. effective April 1, 2019.

Bonnie and Jim Berquist wish to thank you all for your past patronage. After 51 years in the business, (89 total for the family) they have decided to retire to spend more time with family and friends doing things they've wanted to do for years. It has been their pleasure servicing you and they are confident Waste Management will continue to provide you with the great service you have come to expect.

Ken Berquist and Son Disposal have always been fully committed to providing you with the best service. The sale to Waste Management will give you, our customer, the opportunity to maintain this level of satisfaction and the combining of our companies will allow us to enhance our service offerings to you. Jim's employees have been offered positions with Waste Management.

We want to reassure you that your service level and charges have not changed. If there are changes to your service schedule, Waste Management will notify you in advance. You will not see any changes to your monthly total charges.

Because of the timing of the sale, your billing cycle for Quarter 2 2019 (April - June) will be adjusted. Your Quarter 2 2019 bill will be sent out during, or prior to, the week of Monday, April 29th, 2019. Your due date will be on Monday, May 20th, 2019.

Waste Management is a leader in the waste collection and recycling industry. We look forward to providing all of your environmental service needs well into the future. If you have any questions, please call us at (763-784-8349) .

Thank you for your past patronage and continued business well into the future.

Sincerely,
Ken Berquist and Son's

Jim Berquist-Owner

Waste Management of Minnesota, Inc

Rob Swanson-District Manager