



**Dedicated to demonstrating that waste is completely preventable, not inevitable.**

Proud to be an Equal Opportunity and Affirmative Action Employer

December 27, 2023

Queenie Tran, Buyer IV - City of St. Paul  
280 City Hall  
15 W. Kellogg Blvd  
Saint Paul, MN 55102

RE: EVENT 1337 Proposal, RECYCLABLES Collection.

Dear Ms. Tran and the City of St. Paul Public Works Department:

Eureka Recycling is pleased to provide a proposal in response to the RFP for EVENT 1337 for the City of St. Paul, Minnesota. Please note that Eureka is responding specifically to the RECYCLABLES Collection only.

As a Twin Cities-based 501(c)(3) nonprofit social enterprise, Eureka Recycling is deeply committed to supporting a healthy and thriving local community and economy. Additionally, as a local leader in zero waste and recycling, Eureka Recycling is uniquely positioned to provide effective comprehensive recycling services to the City of St. Paul that directly benefits the City and its residents in myriad ways.

**Reinvestment in our community** – As a local nonprofit – and without shareholders – our proceeds stay right here and are reinvested into our community through competitive compensation for our local workforce that includes living wage and benefits for our more than 130 employees; advocacy and policy work aimed at supporting and protecting our community and environment; partnering with local vendors and businesses; and contributing to a thriving local economy by selling 91% of our sorted materials in the Midwest region, including 76% to businesses in Minnesota.

**Innovative and dynamic leadership** – Eureka Recycling is led by two thought leaders in recycling and zero waste, Co-Presidents Katie Drews and Miriam Holsinger who have a combined 30+ years of experience in recycling and leadership in the Twin Cities. Operating as a zero-waste lab, Eureka tests, pilots, and demonstrates innovative strategies, tools, and technologies such as AI visioning systems and robotics. Eureka has also partnered with Xcel Energy to launch a pilot of Minnesota's first electric vehicle collections truck.

**Strong, collaborative, and transparent partner** – Because we are mission-driven, Eureka Recycling provides access to accurate data, resources, and education to help St. Paul and its residents understand and improve recycling efforts.

The proposed solutions detailed in the attached response affirm our capacity to deliver dependable recycling services to the City of Saint Paul. We are open and eager to address any inquiries or delve into the specifics of our proposal. Your questions and discussions are welcome and valued.

For any clarification or additional information, please always feel free to contact me directly. I am committed to serving as your primary point of contact throughout the entire Request for Proposal (RFP) process. Your partnership is important to us, and we look forward to the opportunity to further discuss and enhance our proposal to meet the unique needs of the City of St. Paul.

Regards,

Katie Drews, Co-President & CEO  
Eureka Recycling  
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[www.eurekarecycling.org](http://www.eurekarecycling.org)

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Eureka Recycling is an affirmative action, equal opportunity employer. It is our policy to hire without discrimination based on race, creed, religion, sex (including pregnancy, gender identity and sexual orientation), national origin, ancestry, age, disability, genetic information and familial, marital or public assistance status.