



December 29, 2023

RE: The City of St. Paul
Request for Proposals – Mixed Municipal Solid Waste/Yard Waste (MSW/Yard Waste),
Bulky Items/Problem Materials, and Recyclables

To Whom It May Concern,

On behalf of Lakeshore Recycling Systems (LRS), I am grateful for this opportunity to provide the City of St. Paul with a proposal for the Municipal Solid Waste services.

Since our beginnings in 2001, LRS has blossomed into the Midwest's premier waste and recycling hauler. We have accomplished this by providing our customers and municipal partners with a service and value proposition which includes: the highest service standards, a courteous, professional and helpful customer service team, a focus on safety and efficiency without sacrificing quality service, investments in equipment and infrastructure and an aggressive approach to recycling initiatives and reductions in our carbon footprint.

This year alone, LRS opened two new state-of-the-art Material Recovery Facilities in Chicago and formally integrated its first electric truck to our fleet. We compliment our facilities and assets with the area's best drivers and employees, knowing that they are the life's blood of our Company. Our area drivers are represented by Teamsters Local 120. We are proud to serve several communities throughout the upper Midwest. We currently service over two million homes representing over 200 communities as large as the City of Chicago and as small as

LRS has thoroughly read the City's RFP and fully understands the scope of services and the high expectations that will be required by the residents of St. Paul.

We look forward to further conversations with the City regarding our proposal, and again, are grateful for this opportunity.

Sincerely,

Joshua Connell

Joshua Connell
Co-Founder and Board Director
jconnell@LRSrecycles.com

The City of Saint Paul

RFP Collection of Residential Solid Wastes

Form A: Proposal Content Checklist

Instructions: A complete proposal includes the following components and requires signatures from the company's authorized representatives. Incomplete forms, at the City's sole discretion, may not be considered.

- Proposal** Cover Letter
- Form A:** Proposal Content Checklist
- Form B:** Proposer Information Questionnaire
- Form C:** Proposer Qualifications Questionnaire
- Form D:** Certification of Binding Signature
- Form E:** Certification of Independent Proposal Pricing
- Form F:** Price Worksheet
- Form G:** Itemized Listing of Trucks and Other Collection Equipment
- Form H:** Certification of Acceptance of the Draft Agreement or Notification of Proposed Exceptions
- Form I:** Acknowledgement of Receipt of Addenda