

Form F: Price Worksheet(s)

Prices should include any and all proposed increases for the duration of the agreement period. Complete price sheet for each year of the agreement term with stated price increases.

**Collection Fees MSW/YARD WASTE AND RECYCLABLES:** Complete for services you are proposing on; if you are not proposing on a waste stream indicate by entering Not Proposing

Our proposal is to provide trash and yard waste collection service to 14,500 customers. We are happy to negotiate with the City on whether those customers would be in the same areas that are currently serviced by Republic of Inver Grove Heights as indicated by the City's Garbage and Recycling Map/Collection Zones, or a similar set of customers. This pricing potentially allows us to take on additional customers adjacent to the primary customer set. We are happy to negotiate the number and location of additional customers.

This pricing is being provided under the assumption that the city will pay the County directly for disposal of MSW. Requiring the payment and reimbursement of disposal costs will increase this pricing significantly. We are happy to negotiate that price should the city not be willing to pay the county directly.

This pricing is also based on the stated assumption that the City of St Paul will be responsible for billing individual residents and will be the primary source for residential customer service requests or concerns. Changing any of these assumptions will have an impact on the pricing offered.

**Cart Sharing Price Adjustment-**

The per dwelling collection pricing provided in this proposal allows for a maximum of 1% cart sharing in our service territory. Should the 1% cart sharing threshold be exceeded we would calculate and implement a cart sharing price adjustment for the following quarter. The cart sharing price adjustment would be calculated and implemented every time we see growth in cart sharing exceeding 1% of the original total number of dwellings.

We understand that cart sharing is an important topic for the City of St Paul and residents. We support the concept of cart sharing and want to encourage residents to share carts wherever they feel necessary.

We must also address the fact that cart sharing does not remove any significant costs from the trash or recycling collection system. The trucks and drivers are still covering the same number of road miles, driving to each and every dwelling and spending the same amount of time on the route. For example, a driver and helper that are servicing a duplex with two carts will pull up to the duplex and dump both carts in the back of the truck, removing one of the carts may save seconds of labor time but no real cost savings will be realized.

For this reason, we propose a cart sharing price adjustment to be calculated and implemented quarterly. The cart sharing price adjustment will recalculate the base per dwelling rates for service at all units, based on the original number of dwellings and anticipated revenue. For example, if we started with 1000 homes paying 10 per month, we would have total anticipated revenue of 10,000 dollars. If 3% of those homes were approved to share carts with others, we would see a reduction in total dwellings of 30. In this example we now only have 970 dwellings sharing the cost of providing the service and we would adjust the monthly per dwelling rate up to \$10.31 per month.

This cart sharing adjustment recognizes that there are high fixed costs associated with providing trash and recycling collection service in the City of St Paul. The cost of the trucks, collection teams and other resources do not change when one resident decides to share a cart with their neighbor. In order for the collection system to remain sustainable we must make sure the total anticipated revenue is not reduced. We look forward to negotiating the details of this arrangement.

Collection Year: Year 1 pricing shown below- all prices subject to a 4.5% annual increase and Quarterly Cart Sharing Price Adjustment			
	MSW/Yard Waste	Recycling	MSW/Yard Waste & Recycling
MSW 1-4-unit, Base Collection Fee, Per Cart per Month	EOW: \$10.50 Weekly: \$12.50	NOT PROPOSING	NOT PROPOSING
Extra MSW Bag Collection Fee, Price per Bag	\$ 5.00	NOT PROPOSING	NOT PROPOSING
Annual Yard Waste collection and disposal Fee, April-	\$180.00	NOT PROPOSING	NOT PROPOSING

November Annually, Price per Property per Cart			
On-call Yard Waste, Price per Bag	\$5.00	NOT PROPOSING	NOT PROPOSING
Walk-up Services less than 100' for able bodied individuals, Annual Fee	\$150	NOT PROPOSING	NOT PROPOSING
Walk-up Services for able bodied individuals more than 100', Annual Fee	\$300	NOT PROPOSING	NOT PROPOSING
Recycling 1-4-unit, Collection Fee, Per Cart/Month	NOT PROPOSING	NOT PROPOSING	NOT PROPOSING
Recycling 5-11-unit, Collection Fee per Property per Month	NOT PROPOSING	NOT PROPOSING	NOT PROPOSING
Recycling 12+ unit, Collection Fee per Cart or Per Dumpster	NOT PROPOSING	Cart: NOT PROPOSING Dumpster: NOT PROPOSING	Cart: NOT PROPOSING Dumpster: NOT PROPOSING

#### Bulky Item Collection:

Please provide the pricing structure for the bulky item collection services you are proposing. Below are some suggested formats.

Per Item Collection, please list items accepted and cost for removal and disposal.

Per Property cost of Collection for Monthly Bulky Service.

Per 1-4-unit Property (and MUDA that opt into program), allowing 3 items per year:      NOT PROPOSING          = \$           
NOT PROPOSING     .    /MO

Per MUDA and MUDB properties: = \$      NOT PROPOSING     .    /MO

If proposing an alternate collection option, please describe and provide pricing. NOT PROPOSING