

CHAPTER 3. PROPOSER INFORMATION QUESTIONNAIRE



3. CHAPTER – PROPOSER INFORMATION QUESTIONNAIRE

Form B: Proposer Information Questionnaire

Each proposer must complete this form. If a team of more than one company is proposing as a single Contractor, complete a form for the team with the primary contact and a form for each company in the team.

General Contact Information

Name of Company or

Team Proposing:

FCC Environmental Services, LLC

Address:

460 Wildwood Forest Dr. Suite 100 Spring, TX 77380

Telephone:

(407) 504-8505

Email:

charles.merkley@fccenvironmental.com

Website:

www.fccenvironmental.com

Name of contact person:

Charles Merkley - Director of Municipal Sales

Type of organization:

Limited Liability Company

*(e.g., corporation, team, joint venture, partnership, individual)***Business Information**

- 1) Within the past five (5) years, has the company submitting this proposal failed to complete an Agreement with a municipality or other public agency?

 Yes No

If yes, state name of parties to the Agreement, the date of the Agreement and the reason for non-completion. If a bond was posted, state the contact information for the bond company.

- 2) Within the past five (5) years, has the company or any facility or property owned or operated by this company, or, in the case of a joint proposal one of the proposers submitting this Proposal, failed to perform any of its Agreement obligations with any municipality or other public company?

 Yes No

If so, state the nature of the failure.

RFP EVENT 1337 MIXED MUNICIPAL SOLID WASTE/YARD WASTE (MSW/YARD WASTE),
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- 3) Within the last five (5) years, has the company or, in the case of a joint proposal one of the proposers submitting this Proposal, or any facility or property owned or operated by the company ever been the subject of administrative or judicial action for alleged violation of the conditions of a permit issued by a governmental company, or alleged violations of environmental, zoning, or public health laws or regulations? If so, state the details and disposition.
- Yes No

- 4) Has the company submitting this proposal, or any of its subsidiaries, or, in the case of a joint proposal one of the proposers submitting this Proposal, been a party to any lawsuits or bankruptcy actions within the last ten (10 years?) If yes, list these lawsuits or actions and explain their nature and disposition.
- Yes No

Please see the attached pages for detailed response

- 5) Within the past five (5) years has the company or, in the case of a joint proposal one of the proposers submitting this proposal, been cited for/required to pay Liquidated Damages or other penalties for failure to comply with service or other provisions of an agreement or agreement? If yes, list these actions and explain their nature and disposition.

Please see the attached pages for detailed response

- 6) With what other lines of business are you or your company or, in the case of a joint proposal any of the proposers, directly or indirectly affiliated?

Please see the attached pages for detailed response

- 7) Describe the nature of your current business, or, in the case of a joint proposal the nature of the businesses of all proposers.

Please see the attached pages for detailed response

- 8) State the length of time you, or, in the case of a joint proposal, each of the proposers, have been in business under your present name(s).

Please see the attached pages for detailed response

- 9) If awarded this agreement, will your company, or, in the case of a joint proposal each of the team members, be able to provide Collection services by the Agreement start dates (November 1, 2024, for Recyclables, April 1, 2025, for MSW/YARD WASTE, April 1, 2025, for Bulky Items/Problem Materials, April 1, 2025)?

Yes No

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- 10) List two (2) municipal contracts that your company has held within the last five (5) years. Include contact information for the agreement-holders.

Please see the attached pages for detailed response

Authorized Signature

Signature of person duly authorized to sign submittal on behalf of the Proposer:



Authorized Signature

Dan Brazil - Chief Operating Officer

12/28/2023

Printed Name

Date

3.1. LAWSUITS OR BANKRUPTCY ACTIONS PAST 10 YEARS (FORM B – ITEM 4)

FCC Environmental Services, LLC has three (3) matters currently pending litigation, all of which are limited to suits related to minor roadway incidences typical of the waste hauling industry. FCC has not, nor has any of its affiliates, been a party to any lawsuit against any of our governmental entity partners nor any bankruptcy actions within the past ten (10) years.

3.2. PENALTIES FOR SERVICE FAILURES PAST 5 YEARS (FORM B – ITEM 5)

FCC has developed an absolute commitment to the safe service in each and every community in which we provide collections. This commitment has remained a core feature to the foundation of our company, and we strive to consistently analyze and adapt the way in which we operate to increase the quality of our performance.

The following tables show the number of Liquidated Damages that our company has been assessed in the past 5 years.

Florida

FCC Fines in Orange County FL within the past five (5) years						FCC Fines in Hillsborough County within the past five (5) years	
	2018	2019	2020	2021	2022	2022	2023
January	\$2,000			\$42		\$7,500	January
February	\$2,000	\$100				\$1,400	February
March		\$100	\$46	\$647		\$1,500	March
April	\$100	\$200		\$500		\$1,000	April
May	\$3,000	\$300	\$93	\$500	\$500	\$4,200	May
June	\$200	\$2,800	\$146	\$500	\$993	\$17,400	June
July	\$300	\$600	\$171	\$9,600	\$900	\$3,100	July
August	\$500	\$600	\$142	\$1,200	\$793	\$6,300	August
September	\$200	\$300		\$892		\$7,600	September
October	\$200	\$129	\$100	\$193	\$186	\$1,646	October
November	\$200	\$100	\$200	\$93	\$13,844		November
December	\$100	\$146	\$146	\$400	\$5,300		December
Total	\$8,800	\$5,375	\$1,044	\$14,567	\$22,516	\$51,646	Total
							\$23,958
							\$55,700

In November 2022, FCC received an administrative fine from Orange County, FL due in main part to the area being greatly affected by Hurricane Ian and Tropical Storm Nicole which caused significant delays of collections and increased volumes of yard debris. In order to provide the needed level of service to collect the increased volume, FCC shifted resources to these primary lines of business to give them adequate support. By working diligently with the County and by optimizing resources, FCC was able to mitigate route delays and utilized weekend crews to complete cart requests in a quick and efficient fashion.

In June 2023, FCC received administrative fines due to severe landfill delays at the Orange County facility, training new hires on the safe operation of the vehicle and route, and sporadic sensor issues on new equipment, FCC experienced route delays during a 1-week period in the month of June. As a commitment to return to the excellent service that is expected with every contract, FCC brought in equipment manufacturers to quickly diagnose the sensor issues on vehicles and conduct onsite repairs in order to minimize the delays as much as possible. Furthermore, FCC's onsite staff remained dedicated to effectively training newly established employees as well as dispatched additional resources to support affected routes throughout the remaining duration of the landfill delays.

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Texas

FCC Fines in Rowlett, TX					
	2018	2019	2020	2021	2022
January					\$4,500
February					\$2,500
March					\$3,000
April				\$1,000	\$7,000
May				\$16,000	\$11,500
June				\$17,550	\$4,500
July				\$16,000	\$3,000
August				\$1,020	\$3,000
September				\$25,850	\$500
October				\$9,100	\$4,000
November				\$34,400	\$1,500
December				\$11,000	
Total	\$0	\$0	\$0	\$0	\$131,920
					\$45,000

In 2022, FCC experienced several obstacles of the industry including a rapidly increasing amount of household waste and bulk items, as well as massive increases in inflation and market delays of key material and equipment.

FCC remained constant in our commitment to the service of the City of Rowlett by performing a collection analysis on the current services provided. Due to the growth within the City and an expanded volume of bulk, it was determined that additional routes and resources were needed. Therefore, FCC immediately and diligently increased the number of bulk routes by 50% from 2 to 3 grapple trucks and collection teams and also increased the number of garbage routes by 20% from 5 to 6 rear load trucks and collection teams. With this change, FCC has been able to improve our level of service for the City of Rowlett.

FCC has not been assessed nor had deducted administrative fines, liquidated damages, or penalties during the past 5 years in the following contracts:

- Volusia County (45k residential units)
- City of Edgewood (868 residential units / 100 commercial accounts)
- Palm Beach County (116k residential units / 2,990 commercial accounts)
- Village of Wellington (24k residential units / 670 commercial accounts)
- City of Omaha (150k residential units)
- City of Port St Lucie (86k residential units / 1,200 commercial accounts)
- City of Palm Coast (40k residential units)

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An important note as a showing of full transparency to the City of Saint Paul is the unique incentive-based contract of Polk County due to the way in which performance of the Contractor is structured and measured. Rather than administering or deducting any fines/liquidated damages, or penalties, Polk County calculates performance by automatically deducting 5% of the gross monthly revenues (approximately \$50k). Each month, haulers have the opportunity to earn incentives by completing the following:

- Missed Collections – Garbage, Recycling, and Horticultural Trash - (Total not to exceed 130 per month)
- Litter – (Cleaned within 4 hours)
- Spillage – (Cleaned within 4 hours)
- Property Damage – (Investigated and Repaired within 2 Days)
- Roll Cart Repair/Replace – (Resolved within 2 Days)

Although FCC makes every attempt to regain this retainage total each month and strives to improve upon the previous month's performance to do so, due to the stringent degree of these parameters set forth within the Polk County contract, the County has retained the following totals for each month of the contract during the past 5 years.

	Retainage	Incentive
Jan-18	Not Applicable	
Feb-18	Not Applicable	
Mar-18	\$37,408.94	\$0.00
Apr-18	\$37,408.94	\$0.00
May-18	\$29,927.14	\$7,853.63
Jun-18	\$29,927.14	\$7,853.63
Jul-18	\$22,415.31	\$15,907.26
Aug-18	\$22,415.31	\$15,907.26
Sep-18	\$29,927.14	\$7,853.63
Oct-18	\$37,614.64	\$0.00
Nov-18	\$37,614.64	\$0.00
Dec-18	\$22,568.78	\$15,045.85
Jan-19	\$30,091.71	\$7,522.93
Feb-19	\$20,688.05	\$16,926.59
Mar-19	\$20,688.05	\$16,926.59
Apr-19	\$20,688.05	\$16,926.59
May-19	\$20,688.05	\$16,926.59
Jun-19	\$20,688.05	\$16,926.59
Jul-19	\$22,568.78	\$15,907.26
Aug-19	\$22,568.78	\$15,907.26
Sep-19	\$28,210.98	\$9,403.66
Oct-19	\$20,853.14	\$17,061.66
Nov-19	\$20,853.14	\$17,061.66
Dec-19	\$30,331.84	\$7,582.96
Jan-20	\$20,853.14	\$17,061.66
Feb-20	\$22,748.88	\$15,165.92
Mar-20	\$20,853.14	\$17,061.66
Apr-20	\$28,436.10	\$9,478.70
May-20	\$28,436.10	\$9,478.70
Jun-20	\$20,853.14	\$17,061.66
Jul-20	\$28,436.10	\$9,478.70
Aug-20	\$22,748.88	\$15,165.92
Sep-20	\$30,331.84	\$7,582.96
Oct-20	\$38,365.78	\$0.00
Nov-20	\$28,774.34	\$9,591.45
Dec-20	\$36,447.49	\$1,918.29
Jan-21	\$36,447.49	\$1,918.29
Feb-21	\$30,692.63	\$7,673.16
Mar-21	\$36,447.49	\$1,918.29
Apr-21	\$28,774.34	\$9,591.45
May-21	\$38,365.78	\$0.00
Jun-21	\$30,692.63	\$7,673.16
Jul-21	\$30,692.63	\$7,673.16
Aug-21	\$30,692.63	\$7,673.16
Sep-21	\$30,692.63	\$7,673.16
Oct-21	\$38,747.04	\$0.00
Nov-21	\$38,747.04	\$0.00
Dec-21	\$40,666.76	\$0.00
Jan-22	\$40,666.76	\$0.00
Feb-22	\$40,666.76	\$0.00
Mar-22	\$40,666.76	\$0.00
Apr-22	\$40,066.76	\$0.00
May-22	\$40,066.76	\$0.00
Jun-22	\$40,066.76	\$0.00
Jul-22	\$32,284.29	\$8,071.07
Aug-22	\$26,230.98	\$14,124.38
Sep-22	\$34,302.06	\$6,053.30
Oct-22	\$26,409.11	\$14,220.29
Nov-22	\$32,503.52	\$8,125.88
Dec-22	\$39,799.58	\$9,949.90
Jan-23	\$32,303.80	\$17,445.68
Feb-23	\$32,303.80	\$17,445.68
Mar-23	\$32,303.80	\$17,445.68
Apr-23	\$32,303.80	\$17,445.68
May-23	\$32,303.80	\$17,445.68
Jun-23	\$32,303.80	\$17,445.68
Jul-23	\$32,303.80	\$17,445.68
Aug-23	\$32,303.80	\$17,445.68
Sep-23	\$27,657.21	\$22,628.63

3.3. FCC AFFILIATED LINES OF BUSINESS (FORM B – ITEM 6)

Municipal services have been at the core of FCC's business for 112 years starting with its first contract for collection services for municipalities in the City of Barcelona in 1911. This contract award was a very important milestone in the Company's history, as it marked the first entry into the services field. **We have been providing collection services uninterruptedly in Barcelona since 1911** through successive contract awards since that time.

FCC is one of the world's largest waste management and recycling companies with a presence in over 37 countries. FCC's more than 60,000 employees worldwide interact with citizens daily and focus on constantly increasing sustainability. FCC's services include the collection, treatment, and removal of solid waste, cleaning public roads, maintenance of sewage networks, maintenance of green areas, street furniture, industrial waste treatment and removal, and integrated water management. These activities have a large presence in many areas of Europe, the Americas, and Africa. FCC began its international experience at the end of the 90s' and the markets in which have grown in recent years are the United States, Latin America, and Africa.



The company operates in over 5,000 municipalities across the world where we improve the well-being of over 60 million citizens. It boasts over 100+ years of experience, which is reflected in the diversity of services we provide: collection, treatment, recycling, energy recovery, disposal of solid urban waste, street cleaning, sewer network maintenance, ground maintenance and preservation of green spaces, polluted soils recovery, and comprehensive management of industrial waste. As a waste management leader, we have nearly **2.5 million containers, carts, and bins** of all sizes and more than **17,000 trucks** or special vehicles to ensure secure and efficient collection and transport of all waste for further treatment.

FCC VEHICLES						
TYPE	Spain	Portugal	Central Europe	US	UK	TOTAL FCC
Diesel	10,021	108	1,833	378	1,410	13,750
Gasoline	845	0	100	84	15	1,044
CNG	1,127	1	12	343	0	1,483
Electric	1,088	0	11	0	1	1,100
Hybrid – Electric	91	0	2	0	8	101
Total	13,172	109	1,958	805	1,434	17,478

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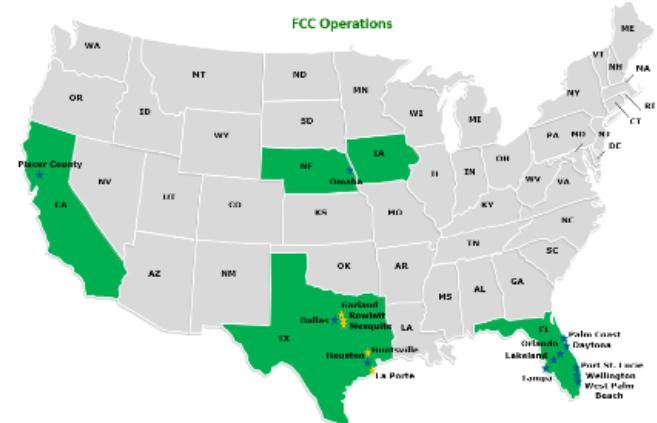
3.4. NATURE OF FCC (FORM B – ITEM 7)

FCC Environmental Services is a Limited Liability Company that has specialized in solid waste collection services for residents and commercial customers alike. Additionally, FCC has extensive experience in the processing of recyclable material with several Material Recovery Facilities throughout the Country. Globally, FCC has a wealth of experience in post collection services of solid waste through Waste to Energy facilities.

The following information is a chart of most important milestones of FCC's activities within the US. FCC will provide any additional information of the contracts listed if requested.

Over 123 years devoted to Environmental Services
1900 – Fomento de Obras y Construcción S.A. (Focsa) is established
1911 – First contract of urban sanitation. Barcelona
1960 – First waste recycling plant in Tarragona
1974 – First electric truck released in Barcelona
1992 – Merger of CYCSA and FCCSA: FCC
1998 – First natural gas truck in the industry
2008 – Begin environmental operations in the US
2014 – City of Houston (Texas, US) Biosolids Waste Management for 5 years
2015 – Solid Waste collection contract in Orange County (Florida, US) for 10 years
2015 – Design Build & Operate a Single-Stream Recycling Facility Contract City of Dallas, (Texas, US)
2016 – Solid Waste collection contract in Polk County (Florida, US) for 10 years
2016 – Process Recycling Materials in City of University Park Contract for 5 years, (Texas, US)
2017 – National Waste & Recycling Association (NWRA) awarded FCC for "Best Recycling Facility of the Year 2017"
2017 – Process Recycling Materials in City of Garland Contract up to 5 years, (Texas, US)
2017 – Process Recycling Materials in City of Mesquite contract up to 5 years, (Texas, US)
2017 – Solid Waste collection (residential and commercial) contract in Rowlett (Texas, US) for 10 years
2018 – Design Build & Operate a Single-Stream Recycling Facility contract in City of Houston, (Texas, US)
2018 – City of Garland (Texas, US) Biosolids Waste Management
2018 – Process Recycling Materials in City of Lewisville contract up to 3 years, (Texas, US)
2019 – Solid Waste collection contract in Palm Beach County (Florida, US) for 7 years
2019 – Commercial collection contract in Polk County (Florida, US) for up to 4 years
2019 – Solid Waste collection contract in Volusia County (Florida, US) for 7.5 years
2019 – Solid Waste collection contract City of Omaha (Nebraska, US) for 10 years
2019 – City of Houston (Texas, US) Biosolids Waste Management for 5 years
2019 – Process Recycling Materials in City of Huntsville contract up to 3 years, (Texas, US)
2019 – Drop Off collection contract in City of Omaha (Nebraska, US) for 5 years
2020 – Solid Waste collection contract in City of Edgewood (Florida, US) for 5 years and 9 months
2020 – Solid Waste collection contract for Volusia County Facilities (Florida, US) for 5 years
2021 – Rubbish Collection contract in City of Omaha (Nebraska, US) for 3 years
2021 – Process Recycling Materials in City of Garland Contract RENEWAL up to 5 years (Texas, US)
2021 – Solid Waste collection contract for Village of Wellington (Florida, US) for 10 years
2021 – Solid Waste collection contract for Hillsborough County (Florida, US) for 8 years and 8 months
2022 – Solid waste collection contract for Hillsborough County Schools (Florida, US) for 3 years
2022 – Design Build & Operation MSW, Organics, and C&D Debris Recovery Facilities for Western Placer Waste Management Authority (California, US) for 10 years
2022 – Operate Landfill for Western Placer Waste Management Authority (California, US) for 10 years
2022 – Process Recycling Materials in City of Mesquite contract up to 5 years, (Texas, US)
2022 – Solid waste collection contract for Hillsborough County Facilities (Florida, US) for 3 years
2022 – Solid waste collection contract for City of Port St. Lucie (Florida, US) for 7 years
2022 – Solid waste collection contract for City of Palm Coast (Florida, US) for 7 years
2022 – Solid waste collection contract for Lake County (Florida, US) for 5 years
2023 – Solid Waste collection contract for Volusia County Schools (Florida, US) for 3 years
2023 – Solid Waste collection contract for Flagler County Schools (Florida, US) for 3 years
2023 – Solid Waste collection contract in Polk County (Florida, US) Renewed for 5 years
2023 – Solid Waste collection contract in St. John County (Florida, US) for 7 years

FCC began collection services in the U.S. in 2016 with the awarded contract of Orange County, FL. Since this initial contract, FCC has rapidly expanded with the addition of forty-eight (48) awarded contracts by governmental entities through our commitment to excellent service and our unwavering promise to being a dedicated partner. FCC collects an estimated 1,350,000 tons of MSW, 200,000 tons of recyclable material, and 300,000 tons of yard waste on an annual basis.



Our company takes immense pride in transitions as they directly impact the residents of the service. Through our 112 years of experience collecting municipal contracts, we have executed thousands of these successfully.

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CONTRACT	PREVIOUS LEVEL OF SERVICE	NEW LEVEL OF SERVICE	TRANSITION LENGTH (MONTHS)	STARTING DATE
Orange County, FL (87k homes)	2X Week Service with Customer Owned Containers	1X Week Service with Carts	5	1/1/2016
Polk County, FL (77k homes)	1X Week Service with Carts	1X Week Service with Carts	12	9/2/2017
Rowlett, TX (19k homes)	1X Week Service with Customer Owned Containers	1X Week Service with Carts	4	10/1/2017
Palm Beach County, FL (117k homes)	2X Week Service with Customer Owned Containers	2X Week Service with Carts	8	10/1/2019
Volusia County, FL (45k homes)	1X Week Service with Customer Owned Containers	1X Week Service with Customer Owned Containers	6	4/1/2020
Edgewood, FL (1k homes)	2X Week Service with Customer Owned Containers	2X Week Service with Customer Owned Containers	3	1/1/2021
Omaha, NE (150k homes)	1X Week Service with Customer Owned Containers	1X Week Service with Carts	11	11/30/2020
Wellington, FL (25k homes)	2X Week Service with Carts	2X Week Service with Carts	7	12/30/2021
Hillsborough County, FL (117k homes)	2X Week Service with Carts	2X Week Service with Carts	8	1/31/2022
City of Port St. Lucie, FL (84K homes)	2X Week Service with Customer Owned Containers	1X Week Service with Carts	3	9/5/2022
Lake County, FL (24K homes)	22K Residents 1X Week Service with Carts 2K Residents 2X Week Service with Carts	22K Residents 1X Week Service with Carts 2K Residents 2X Week Service with Carts	2	10/1/2022
City of Palm Coast, FL (40K homes)	2X Week Service with Customer Owned Containers	2X Week Service With Customer Owned Containers	11	6/1/2023
Polk County, FL (74K homes) RENEWAL	1X Week Service with Carts	1X Week Service with Carts	14	10/1/2024
St. Johns County, FL (110K homes)	1X Week Service with Customer Owned Containers	1X Week Service with Customer Owned Containers	8	8/1/2024

FCC has a wealth of experience in successful transitions for large municipalities. Since 2016, we have transitioned several contracts with varying levels of service, both residential and commercial, as well as within varying timeframes to complete the process. Despite any constraints or variables, FCC has always managed to order and receive ample equipment, hire qualified personnel, secured a facility, and communicate soundly with City/County staff to reassure and confirm every step of the transition.

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3.5. LENGTH OF TIME UNDER FCC ENVIRONMENTAL SERVICES, LLC (FORM B – ITEM 8)

FCC has provided curbside collection services for 112 years starting with our very first contract for the City of Barcelona in 1911. Since this initial contract, FCC has applied a successful strategy of supplying ample equipment and ample personnel to every partnering community which in turn has resulted in over a century of excellent service.

FCC: Some of the more relevant Waste Collection and Recycling Services Municipal contracts						
COUNTRY	CONTRACTING MUNICIPALITY	POPULATION SERVED	CONTRACT	CONTRACT	CONTRACT PERIOD	ANNUAL REVENUES
			START DATE	END DATE		
United States	Orange County, Florida (Zone 4)	115,000	January 1, 2016	December 31, 2025	10 years	\$5,250,000
	Orange County, Florida (Zone 5)	125,000	January 1, 2016	December 31, 2025	10 years	\$5,750,000
	Polk County, Florida (West Zone)	225,000	October 1, 2017	September 30, 2024	7 years	\$9,000,000
	City of Rowlett, Texas	62,000	October 1, 2017	September 30, 2024	7 years	\$6,500,000
	Palm Beach County, Florida (Zone 3)	225,000	October 1, 2019	September 30, 2026	7 years	\$14,000,000
	Palm Beach County, Florida (Zone 4)	240,000	October 1, 2019	September 30, 2026	7 years	\$13,000,000
	Polk County, Florida (Commercial)	225,000	September 2, 2019	September 1, 2023	Up to 4 years	\$150,000
	Volusia County, Florida	135,000	April 1, 2020	September 30, 2027	7 years	\$11,000,000
	Volusia County Facilities, Florida	135,000	March 1, 2021	February 28, 2026	5 years	\$225,000
	City of Omaha (Solid Waste), Nebraska	466,000	November 30, 2020	December 31, 2030	10 years	\$24,500,000
	City of Omaha (Drop Offs), Nebraska	466,000	January 1, 2021	December 31, 2025	5 years	\$550,000
	City of Omaha (Rubbish Roll-Offs), Nebraska	466,000	April 1, 2021	March 30, 2024	3 years	\$70,000
	City of Edgewood, Florida	2,977	January 1, 2021	December 31, 2025	5 years	\$400,000
	City of Dallas, Texas Single-Stream Recycling Facility	1,100,000	January 1, 2017	December 31, 2034	18 years	\$10,000,000
	City of Houston, Texas Single-Stream Recycling	2,200,000	March 11, 2019	March 10, 2034	15 years	\$12,000,000
	City of Houston Biosolids, Texas	2,200,000	September 30, 2019	September 29, 2024	5 years	\$5,700,000
	City of Garland (TX), Biosolids and Recyclable Materials Processing and Marketing, Included	220,000	December 1, 2019	September 30, 2024	5 years	\$2,000,000
	City of Mesquite (TX), Recyclable Materials Processing and Marketing	143,500	February 28, 2022	February 27, 2027	5 years	\$500,000
	City of Huntsville (TX), Processing and Marketing Recyclable Materials	40,000	November 23, 2021	November 23, 2022	1 year	\$100,000
	Village of Wellington, Florida	65,000	December 30, 2021	September 30, 2031	10 years	\$8,000,000
	Hillsborough County, Florida	265,000	January 31, 2022	September 30, 2030	8 years 8 Months	\$20,000,000
	Western Placer Waste Management Authority (CA) Landfill Operation	400,000	July 1, 2022	June 30, 2032	10 years	\$3,000,000
	Western Placer Waste Management Authority (CA) Recyclables, Organic and C&D Processing	400,000	July 1, 2022	June 30, 2032	10 years	\$45,000,000
	Construction of High Diversion Facility, for Western Placer Waste Management Authority (CA)	400,000	July 1, 2022	December 31, 2024	2 years	\$120,000,000 (*)
	Hillsborough County Facilities, Florida	265,000	November 1, 2022	October 31, 2025	3 years	\$1,400,000
	City of Port St Lucie, Florida	215,000	September 5, 2022	August 31, 2032	10 years	\$39,000,000
	Lake County, Florida	75,000	October 1, 2022	September 31, 2027	5 years	\$7,300,000
	City of Palm Coast, Florida	90,000	June 1, 2023	May 31, 2030	7 years	\$15,000,000
	Hillsborough County Public Schools (HCPS)	n/a	November 1, 2022	October 31, 2025	3 years	\$2,600,000
	Volusia County Public Schools (VCPS)	n/a	July 1, 2023	June 30, 2026	3 years	\$750,000
	Flagler County Public Schools (FCPS)	n/a	July 1, 2023	June 30, 2026	3 years	\$250,000
	Polk County, Florida (RENEWAL)	225,000	October 1, 2024	January 1, 2030	5 years	\$17,000,000
	St. Johns County, Florida	295,000	August 1, 2024	July 31, 2031	7 years	\$27,300,000
Spain	Madrid (Extended)	2,150,000	November 1, 2022	October 30, 2028	6	\$74,320,008
	Zaragoza (Extended)	701,000	March 1, 2023	February 28, 2033	10 years	\$61,545,008
	Barcelona	638,000	March 4, 2022	March 3, 2030	8 years	\$43,900,000
	Valencia (Extended)	367,000	November 1, 2023	October 31, 2038	15 years	\$31,872,000
	Bilbao (Extended)	345,000	October 1, 2023	September 30, 2027	4 years	\$13,336,000
	Vigo (Renewal)	299,000	January 7, 2022	December 31, 2031	9 years + 6 months	\$38,554,697
	Hospitalet de Llobregat (Extended)	255,000	February 1, 2022	January 31, 2025	3 years	\$9,626,000
	Oviedo	220,000	February 1, 2021	January 31, 2026	5 years	\$15,525,000
	Badalona (Extended)	215,000	June 1, 2010	May 31, 2020	10 years	\$21,645,500
	Almeria	197,000	March 1, 2014	February 29, 2024	10 years	\$7,260,000
	San Sebastian (Extended)	185,000	October 1, 2023	September 30, 2026	3 years	\$406,380
	Castellon de la Plana	171,000	February 1, 2010	July 31, 2025	15 years	\$16,995,667
	Badajoz	150,000	October 1, 2010	September 30, 2022	12 years	\$11,500,000
	Salamanca (Renewal)	145,000	December 1, 2021	November 30, 2033	12 years	\$21,200,000
United Kingdom	Avila (Extended 1 year)	58,900	July 1, 2010	June 30, 2020	9 years	\$5,518,000
	Herefordshire CC	179,300	November 2, 2009	November 1, 2023	14 years	\$6,264,720
	Telford&Wrekin U/A (Extended)	166,000	April 1, 2019	March 31, 2028	18 years	\$3,720,000
	Wychavon D C	116,900	April 1, 2018	April 1, 2028	10 years	\$5,099,644
	Harborough	85,300	April 1, 2016	March 31, 2023	7 years	\$4,340,000
Austria	West Devon (Extended)	53,500	April 1, 2019	March 30, 2027	8 years	\$16,800,000
	City of Baden	25,000	January 1, 2018	January 1, 2024	5 years	\$385,350
	AWS Schwechat	17,000	January 1, 2018	January 1, 2024	5 years	\$159,779
Czech Republic	City of Liberec	102,000	July 1, 2010	December 31, 2025	16 years	\$4,188,800
	City České Budějovice	93,500	July 1, 2002	indefinite period	> 16 years	\$2,807,376
	City of Prostějov	44,000	January 1, 2017	December 31, 2024	8 years	\$1,945,938
Poland	City of Zabrze (extended)	173,000	April 1, 2017	March 31, 2020	3 years	\$6,079,050
Bulgaria	Sofia (extended)	190,000	May 31, 2015	May 31, 2020	5 years	\$5,506,463
	Dobritch (extended)	91,000	January 1, 2018	December 31, 2021	4 year	\$1,615,415
Serbia	Kinkinda Municipal Association	65,500	September 1, 2007	August 31, 2031	25 years	\$2,171,400
	Lapovo Municipal Association	35,000	January 1, 2013	December 31, 2031	18 years	\$1,481,480

(*) This is the total cost of construction for this facility

**RFP EVENT 1337 MIXED MUNICIPAL SOLID WASTE/YARD WASTE (MSW/YARD WASTE),
BULKY ITEMS/PROBLEM MATERIALS, AND RECYCLABLES COLLECTION SERVICES**

FCC has continued its impressive track record of providing excellent collection services and committed partnership in the US, establishing operations under FCC Environmental Services, LLC in 2014. Beginning with our Orange County contract in 2016, FCC has been able to rapidly grow our presence in the residential collection services market throughout the Country. Below is a list of areas in which we provide curbside collection service involving all waste streams including garbage, recycling, yard trash, and bulk.

CONTRACT	Number of Single Family Units Per Day	Initial Term	Garbage		Recycle		Yard Trash	Bulk			STARTING DATE
			1x Weekly	2x Weekly	1x Weekly	Every Other Week	1x Weekly	On Call	1x Weekly	1x Monthly	
Orange County, FL (87k homes)	17,000	10 years	█		█		X		X		1/1/2016
Polk County, FL (77k homes)	15,000	7 years	█		█		X	X			9/2/2017
Rowlett, TX (19k homes)	4,000	7 years	█		█		X			X	10/1/2017
Palm Beach County, FL (117k homes)	39,000	7 years		█	█		X		X		10/1/2019
Volusia County, FL (45k homes)	9,000	7 years	█		█		X		X		4/1/2020
Edgewood, FL (1k homes)	1,000	5 years		█	█		X		X		1/1/2021
Omaha, NE (150k homes)	30,000	10 years	█			█	X	X			11/30/2020
Wellington, FL (25k homes)	8,000	10 years		█	█		X		X		12/30/2021
Hillsborough County, FL (117k homes)	39,000	8.67 years		█	█		X	X			1/31/2022
City of Port St. Lucie, FL (84k homes)	16,800	10 years	█		█		X			X	9/5/2022
Lake County, FL (24K homes)	5,000	5 years	█		█		X	X			10/1/2022
City of Palm Coast, FL (40K homes)	20,000	7 years		█	█		X		X		6/1/2023
St. Johns County, FL (110K homes)	20,001	7 years	█		█		X	X			8/1/2024



Carted Service

Customer Owned Container Service

Bin Service

3.6. REFERENCES FOR ACTIVE MUNICIPAL CONTRACTS (FORM B – ITEM 10)

As a key component of our culture, building lasting partnerships with each Community and staff is essential so that providing excellent services is an expectation from each of our sites. Therefore, FCC is proud to provide Saint Paul with a list of reference contacts for each of our contracts have been held within the last five (5) years. An important note that shows FCC's dedication to providing excellent collection services is that all of FCC's references are active as we have been able to retain every contract once awarded in the US.

Name of Reference:	Orange County Solid Waste Division	Name of Reference:	Polk County Waste & Recycling Division
Type of Contract:	Collections	Type of Contract:	Collections
Status of Contract:	ACTIVE	Status of Contract:	ACTIVE
Reference's Address:	5901 Young Pine Rd, Orlando, FL 32829	Reference's Address:	10 Environmental Loop, Winter Haven, FL 33880
Principle Contact Person For the Reference:	Josue Lugo	Principle Contact Person For the Reference:	Brian Cogswell
Phone Number for Contact Person:	(407) 836-6619	Phone Number for Contact Person:	(863) 860-8224
Email Address for Contact Person:	Josue.Lugo@ocfl.net	Email Address for Contact Person:	briancogswell@polk-county.net
Name of Reference:	Volusia County Solid Waste Division	Name of Reference:	Solid Waste Authority of Palm Beach County
Type of Contract:	Collections	Type of Contract:	Collections
Status of Contract:	ACTIVE	Status of Contract:	ACTIVE
Reference's Address:	1990 Tomoka Farms Rd, Port Orange, FL 32128	Reference's Address:	5920 N Jog Rd, West Palm Beach, FL 33412
Principle Contact Person For the Reference:	Regina Montgomery	Principle Contact Person For the Reference:	Paul Gonsalves
Phone Number for Contact Person:	(386) 943-7889	Phone Number for Contact Person:	(561) 697-2700
Email Address for Contact Person:	RMontgomery@volusia.org	Email Address for Contact Person:	sgonsalves@swa.org
Name of Reference:	City of Omaha	Name of Reference:	Village of Wellington
Type of Contract:	Collections	Type of Contract:	Collections
Status of Contract:	ACTIVE	Status of Contract:	ACTIVE
Reference's Address:	1819 Farnam St, Omaha, NE 68183	Reference's Address:	14001 Pierson Road Wellington, FL 33414
Principle Contact Person For the Reference:	James Kee	Principle Contact Person For the Reference:	Jesse Wright
Phone Number for Contact Person:	(402) 444-3909	Phone Number for Contact Person:	(561) 791-4078
Email Address for Contact Person:	james.kee@cityofomaha.org	Email Address for Contact Person:	jwright@wellingtonfl.gov
Name of Reference:	Hillsborough County Solid Waste Division	Name of Reference:	City of Port St. Lucie
Type of Contract:	Collections	Type of Contract:	Collections
Status of Contract:	ACTIVE	Status of Contract:	ACTIVE
Reference's Address:	601 E. Kennedy Blvd, Tampa, FL 33602	Reference's Address:	121 S.W. Port St. Lucie Boulevard
Principle Contact Person For the Reference:	Damien Tramel	Principle Contact Person For the Reference:	Mariana Feldpausch
Phone Number for Contact Person:	(813) 663-3211	Phone Number for Contact Person:	(772) 259-1836
Email Address for Contact Person:	tramel@hcfgov.net	Email Address for Contact Person:	mfeldpausch@cityofpsl.com

**RFP EVENT 1337 MIXED MUNICIPAL SOLID WASTE/YARD WASTE (MSW/YARD WASTE),
BULKY ITEMS/PROBLEM MATERIALS, AND RECYCLABLES COLLECTION SERVICES**

Name of Reference:	Lake County
Type of Contract:	Collections
Status of Contract:	ACTIVE
Reference's Address:	609 Disston Ave. Clermont, FL 34711
Principle Contact Person For the Reference:	David Salinas
Phone Number for Contact Person:	(352) 253-1670
Email Address for Contact Person:	david.salinas@lakecountyfl.gov

Name of Reference:	City of Edgewood
Type of Contract:	Collections
Status of Contract:	ACTIVE
Reference's Address:	405 Bagshaw Way, Edgewood FL 32809
Principle Contact Person For the Reference:	Sandy Riffle
Phone Number for Contact Person:	(407) 851-2920
Email Address for Contact Person:	sriffle@edgewood-fl.gov

Name of Reference:	City of Palm Coast
Type of Contract:	Collections
Status of Contract:	ACTIVE
Reference's Address:	1 Wellfield Grade Palm Coast, FL 32137
Principle Contact Person For the Reference:	Alyssa Roscoe
Phone Number for Contact Person:	(386) 986-2394
Email Address for Contact Person:	aroscoe@palmcoastgov.com

Name of Reference:	City of Rowlett
Type of Contract:	Collections
Status of Contract:	ACTIVE
Reference's Address:	4000 Main Street, Rowlett, TX 75088
Principle Contact Person For the Reference:	Gary Enna
Phone Number for Contact Person:	(972) 412-6287
Email Address for Contact Person:	genna@rowleltx.gov